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Directory of Post-Secondary Retailing and Marketing Vocational Programs.

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Descriptors-*Directories, *Distributive Education, *Educational Programs, *Post Secondary Education

This directory lists 357 general and 135 special retailing and marketing vocational programs at the post secondary level. Institutions vary somewhat in the identification of general programs; for example, they may be called retailing, merchandising, marketing, mid-management, or distributive education programs. Specialized programs offered by institutions are reported, including such areas as advertising, air transportation, banking and finance, credit management, and petroleum marketing. When available, the following information is presented for each program: institutional name and address, enrollment figures, cooperative training required, associate degree programs, accreditation or approval, resume availability, career clinics, and contact personnel. (CH)

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ETAILING AND

ARKETING

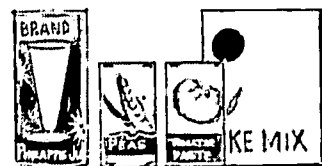
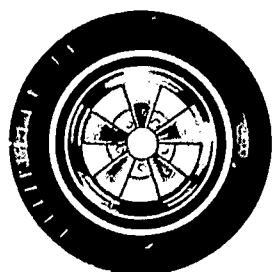
VOCATIONAL

PROGRAMS

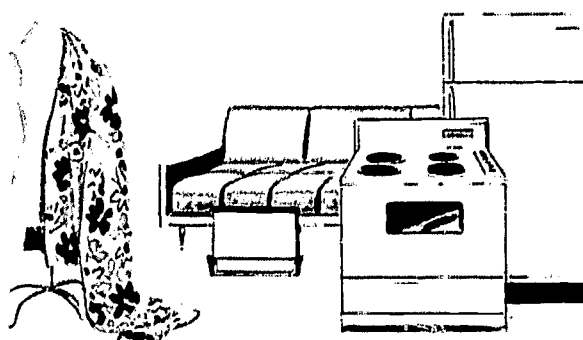
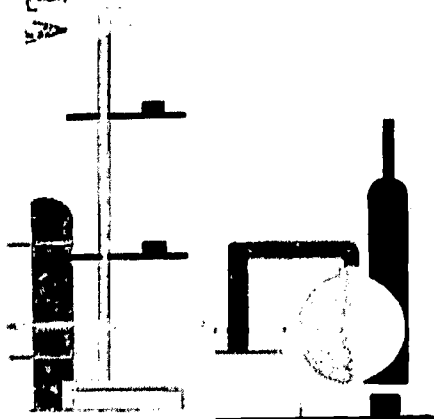
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INTRODUCTION



As we move more and more into the *Era of Technology*, preparation for entry into the world of work, particularly at the mid-management and supervisory levels, will require more education and training. In response to this need, within the past decade, we have witnessed a tremendous growth and expansion of the vocational programs of post-secondary institutions of education.

Vocational Education, through its programs of training people for gainful employment in the schools of the country, both at the high school and post-secondary level, has a vital role in the sociological and economic development of the United States. The American Vocational Association is pleased to have the opportunity to work with educators, business, industry and labor in meeting the manpower training requirements of a growing America.

It is the intent of this *Directory* to pro-

vide a useful listing of post-secondary training programs for America's vast retailing and merchandising industry to help meet some of the essential manpower needs of the marketplace. It is also our sincere hope that educators will find this *Directory* of value as a source of information for giving guidance to the thousands of American youth who desire careers in retailing, merchandising and marketing.

The AVA is grateful to The Sears-Roebuck Foundation for providing the resources which enable us to make this *Directory* available both to the retail industry and to educators in this country.

A handwritten signature in cursive script that reads "Lowell A. Burkett".

Lowell A. Burkett
Executive Director
American Vocational Association

MARCH 15, 1968

QUESTIONS AND ANSWERS ABOUT... POST-SECONDARY RETAILING AND MARKETING VOCATIONAL PROGRAMS



What Are Retailing and Marketing Vocational Programs?

Retailing and marketing vocational programs are programs of instruction, conducted in both secondary and post-secondary institutions of education, which teach students the techniques of marketing, management and distribution which are used in many businesses. Normally these programs involve both classroom instruction and part-time on-the-job "co-operative" learning experiences in a cooperating business.

At the secondary-school level, these programs are known as "distributive education" programs. At the post-secondary level, they often may be described by a variety of other terms.

The post-secondary programs are located in area vocational-technical schools, technical institutes, and community junior colleges. These programs also may be offered as two-year programs within four-year senior colleges and universities.

While the secondary-school programs usually prepare students for initial employment in distributive occupations, many of the post-secondary programs equip students for employment at the mid-management and supervisory levels.

How Does a Post-Secondary Distributive Education Program Differ from a Regular College-Level Business Program?

Post-secondary distributive education programs are typically two years of instruction leading to a certificate or an associate degree rather than to a four-year baccalaureate degree. On-the-job training in a cooperating firm frequently is another distinguishing characteristic of a post-secondary distributive education program. Unlike four-year college business programs, post-secondary distributive education programs develop instruction in the techniques of distributive businesses—such as department and variety stores, petroleum firms, and food merchandisers.

The fact that a student starts a two-year program does not prevent him later from undertaking a four-year degree program in a senior college or university.

What Kinds of Post-Secondary Distributive Education Programs Exist Today?

Basically, the post-secondary programs are of two types. One is a "general" program while the other is "specialized."

The student who completes a general program receives instruction in skills used at the supervisory level by most distributive businesses. Depending upon the educational institution, the general post-secondary programs are known as *marketing, mid-management, retailing, merchandising, or distributive education* programs.

Specialized post-secondary programs, on the other hand, may equip students for mid-management or supervisory responsibilities within one specific area of marketing. Specialized curricula exist in such areas as department-store merchandising, food merchandising, motel-hotel management, and petroleum marketing. (In this *Directory*, schools and colleges reporting programs in *retailing, mid-management, merchandising, distributive education*, and the like, are listed as *general*, while programs in *food merchandising, home furnishing*, and the like are listed as *specialized*.)

How Does a Distributive Education Vocational Program Work?

The student interested in a career in marketing and distribution enrolls in a post-secondary program, following a curriculum tailored to his needs. To supplement his formal instruction and to add more meaning to the classroom knowledge he acquires, the student participates in a series of special projects or receives supervised on-the-job or "cooperative" learning

experiences in the business community.

Special projects in which the student participates may take place in specially equipped classrooms or they may involve special field assignments. They also may create situations for the student which simulate experiences he will encounter later in the business career he has planned.

Cooperative on-the-job training permits the student to put into actual practice in a retail store or other business establishment the knowledge and skills learned in the classroom. The student, as part of his educational program, is placed in a store on a part-time employment-training basis under a training plan which is agreed upon between the school or college and the merchant.

During the time the student is employed, he normally works in many areas of the business, getting an overview of the entire operation which enhances his education and better qualifies him for later full-time employment in a marketing occupation. During the time a student receives his on-the-job training, the post-secondary instructor periodically visits the firm to evaluate the student's progress.

How Can a Local Merchant Encourage Post-Secondary Distributive Education Programs?

Businessmen in communities or areas which have post-secondary institutions of education, but do not have vocational distributive education programs, can be instrumental in inaugurating programs. Merchants or associations of merchants should be able to document their needs for programs. They should confer with school administrators about the types of programs they need, and then work *actively* with them to help recruit students and insure that programs which are started do, in fact, provide the kinds of educational experiences students need.

A vehicle for the exchange of information and for the improvement of programs exists through formation of "vocational advisory committees" of local businessmen and educators to counsel on program content and deal with other matters of common interest. In addition, businessmen should be willing to provide quality on-the-job training opportunities as a part of the instructional program, remain alert to changing manpower and training needs so existing programs can be modified, and should make specialists from within their organizations available to the school or college to enrich its total educational offering.

Post-secondary distributive education programs often may be established with the help of federal funds through one of the federal vocational education acts. Funding is usually arranged by the local school or college working through the office of the State Director of Vocational Education.

ANALYSIS OF DATA

Basically, two types of vocational education—distributive education programs exist in post-secondary institutions. They are identified in this *Directory* as *general* or *specialized*. Institutions vary somewhat in the identification of *general* programs. They may be called *retailing*, *merchandising*, *marketing*, *mid-management*, *distributive education*, etc. In this *Directory*, post-secondary programs which do not prepare the individual for a specialization or a specific industry are reported as *general*. Specialized programs offered by institutions are reported as to the type of specialization. This *Directory* contains a section which identifies institutions having specialized programs.

Enrollment figures (enrol.) are reported for the 1967-68 school year and are given as male(M) and female (F). Graduate figures (grad.) are reported (male and female) as to those who will graduate or complete the program and will be available for employment at the end of the 1967-68 school year. "N. A." indicates figures not available.

Cooperative Training Required—indicates if on-the-job training is a requirement of the program. This affords the distributive industry an opportunity to cooperate with educational institutions in making available their businesses as on-the-job training laboratories for students.

Associate Degree Programs—many institutions award an associate degree upon the successful completion of the program. Schools that do not confer the degree usually award a diploma or certificate showing successful completion of the program.

Accreditation or Approval—the following code is used in the *Directory* to identify the accreditation or approval given to an institution:

- (a) New England Association of Colleges and Secondary Schools
- (b) Middle States Association of Colleges and Secondary Schools
- (c) North Central Association of Colleges and Secondary Schools
- (d) Northwest Association of Secondary and Higher Schools
- (e) Southern Association of Colleges and Schools
- (f) Western Association of Schools and Colleges
- (g) State Educational Agency
- (h) Accrediting Commission for Business Schools
- (j) District of Columbia Board of Education

Many educational institutions indicated accreditation or approval by several agencies or associations, but only one is given in this *Directory*.

Resumé Available—indicates the availability of resumé's at the time industry representatives may wish to interview students for prospective employment.

Career Clinics—an indication if the educational institution, during the school year, provides an opportunity for business representatives to participate in a program explaining career opportunities in merchandising, marketing and management.

Contact—title of the individual to whom industry representatives may direct inquiries regarding recruiting, participation in the cooperative program, and career clinics.

**RETAILING
AND
MARKETING
VOCATIONAL
PROGRAMS**

6 17

ALABAMA

Jefferson State Junior College
2601 Carson Road
Birmingham, Alabama 35215

General—

enrol: M-25, F-6

grad: M-5, F-2

Food Merchandising—

enrol: M-44, F-0

grad: M-10, F-0

Home Furnishings Merchandising—

enrol: M-14, F-5

grad: M-4, F-2

Hotel/Motel Management—

enrol: M-32, F-3

grad: New Program

Insurance—

enrol: M-19, F-0

grad: New Program

Cooperative Training Required—

Yes

Associate Degree Program—Yes

Accreditation or Approval—(e)

Pending

Resumé Available—Yes

Career Clinics—No

Contact—Division Chairman

Special Programs

Ph. (205) 852-1200

**William Lowndes Yancey State
Junior College**

P. O. Box 880

Bay Minette, Alabama 36507

General—

enrol: M-42, F-1

grad: N. A.

Cooperative Training Required—Yes

Associate Degree Program—Yes

Accreditation or Approval—(e)

Pending

Resumé Available—No

Career Clinics—Yes

Contact—Dean of the College

Ph. (205) 937-8324

ARIZONA

Arizona Western College

P. O. Box 929

Yuma, Arizona 85364

General—

enrol: M-42, F-6

grad: M-12, F-3

Cooperative Training Required—

Optional

Associate Degree Program—
Yes

Accreditation or Approval—(c)
Pending

Resumé Available—Yes

Career Clinics—No

Contact—

Professor of Mid-Management

Ph. (602) 782-4741, Ext. 285

Cochise College

Bisbee-Douglas Highway

Douglas, Arizona 85607

General—

enrol: M-51, F-12

grad: M-13, F-6

Hotel/Motel Management—

enrol: M-2, F-0

grad: M-2, F-0

Airport Management—

enrol: M-1, F-0

grad: M-1, F-0

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(c)

Pending

Resumé Available—Yes

Career Clinics—Yes

Contact—Coordinator

Mid-Management Program

Ph. (602) 364-3451, Ext. 43

Eastern Arizona College

Thatcher, Arizona 85552

General—

enrol: M-16, F-5

grad: N. A.

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(c)

Resumé Available—No

Career Clinics—No

Contact—

Mid-Management Coordinator

Ph. (602) 428-1133

Phoenix College

1202 W. Thomas Road

Phoenix, Arizona 85013

General—

enrol: M-27, F-13

grad: M-6, F-3

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(c)

Resumé Available—Yes
Career Clinics—Yes
Contact—
Mid-Management Coordinator
Ph. (602) 264-2492, Ext. 363

ARKANSAS

Little Rock Vocational School
14th & Scott Sts.
Little Rock, Arkansas 72202
Home Furnishings Merchandising—
enrol: M-1, F-2
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—
Distributive Education Coordinator
Ph. (501) FR5-8789

Westark Junior College
5210 Grand Avenue
Ft. Smith, Arkansas 72901
General—
enrol: M-14, F-0
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—
Dean of Terminal Education
Ph. (501) SU3-6101

CALIFORNIA

American River College
4700 College Oak Ave.
Sacramento, California 95841
General—
enrol: M-50, F-30
grad: M-40, F-15
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—
Work Experience Coordinator
Ph. (916) 484-8250

Bakersfield College
1801 Panorama Drive
Bakersfield, California 93305
General—
enrol: N. A.
grad: N.A.
Food Service Management—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—Yes
Contact—Business Education
Department Chairman
Ph. (805) FA7-1711

Barstow College
2700 Barstow Road
Barstow, California 92311
General—
enrol: M-82, F-23
grad: M-15, F-5
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—
Division Chairman, Business
Ph. (714) 256-3637

Chabot College
25555 Hesperian Blvd.
Hayward, California 94545
General—
enrol: M-47, F-26
grad: M-11, F-12
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—Yes
Contact—
Work Experience Coordinator
Ph. (415) 782-3000

City College of San Francisco
Ocean & Phelan Avenues
San Francisco, California 94112
General—
enrol: M-42, F-38
grad: M-6, F-9

Floresty—
 enrol: M-2, F-23
 grad: M-1, F-11
Cooperative Training Required—
 Yes
Associate Degree Program—
 Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—Placement Director
 Ph. (415) 587-7272

College of Marin
 Kentfield, California 94904
General—
 enrol: M-30, F-60
 grad: M-12, F-28
Cooperative Training Required—
 Yes
Associate Degree Program—
 Optional
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—
 Director, Retailing Program
 Ph. (415) 454-3962

College of the Desert
 43-500 Monterey Avenue
 Palm Desert, California 92260
General—
 enrol: M-63, F-34
 grad: M-7, F-5
Cooperative Training Required—
 Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—Distributive Education and
Work Experience Coordinator
 Ph. (714) FI6-8041

College of the Sequoias
 Mooney Boulevard
 Visalia, California 93277
General—
 enrol: M-108, F-31
 grad: M-44, F-12
Cooperative Training Required—
 No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—Yes

Contact—Director of Placement
 Ph. (209) 732-4711

Contra Costa College
 2600 Mission Bell Drive
 San Pablo, California 94806
General—
 enrol: M-32, F-8
 grad: M-8, F-1
Cooperative Training Required—
 Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—
 Director of Technical Education
 Ph. (415) 235-7800, Ext. 302

Cuesta College
 Post Office Box J
 San Luis Obispo, California 93401
General—
 enrol: M-280, F-190
 grad: M-100, F-45
Cooperative Training Required—
 No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman
 Business Education Division
 Ph. (805) 544-2943

Diablo Valley College
 Golf Club Road
 Concord, California 94523
General—
 enrol: N. A.
 grad: N.A.
Cooperative Training Required—
 No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—Yes
Contact—
 Business, Student Placement
 Ph. (415) 685-1230

El Camino College
 16007 Crenshaw Boulevard
 Torrance, California 90506
General—
 enrol: M-95, F-25
 grad: M-45, F-12

Cooperative Training Required—
No

Associate Degree Program—
Yes

Accreditation or Approval—(f)

Resumé Available—Yes

Career Clinics—No

Contact—

Division of Business Education
Ph. (213) 324-6631. Ext. 334

Foothill College

12345 El Monte Road
Los Altos Hills, California 94022

General—

enrol: M-7, F-7

grad: M-5, F-5

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—No

Career Clinics—No

Contact—Coordinator of Marketing
Ph. (415) 948-8590

Fresno City College

1101 East University Avenue
Fresno, California 93704

General—

enrol: M-416, F-93

grad: M-25, F-6

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—Yes

Career Clinics—Yes

Contact—

Dean, Division of Business
Ph. (209) 264-4721

Gavilan Joint Junior College

Mesa Road
Gilroy, California 95020

General—

enrol: N. A.

grad: M-10, F-6

Cooperative Training Required—
No

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—No

Career Clinics—Yes

Contact—Retailing Instructor
Ph. (408) 842-8221

Grossmont College

3800 Grossmont College Drive
El Cajon, California 92020

General—

enrol: M-15, F-5

grad: M-11, F-3

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—No

Career Clinics—No

Contact—Coordinator

Ph. (714) 465-1700, Ext. 214

Hartnell College

156 Homestead Avenue
Salinas, California 93901

General—

enrol: M-30, F-12

grad: M-20, F-5

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—No

Career Clinics—No

Contact—

Chairman, Business Department
Ph. (408) 422-9606

Laney College

1001 Third Avenue
Oakland, California 94606

General—

enrol: M-66, F-42

grad: M-30, F-20

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—Yes

Career Clinics—Yes

Contact—

Business Department Chairman
Ph. (415) 834-5740

Long Beach City College

4901 East Carson Street
Long Beach, California 90808

General—

enrol: N. A.

grad: N.A.

Home Furnishings Merchandising—
enrol: N. A.
grad: N.A.

Food Merchandising—
enrol: N. A.
grad: N.A.

Fashion Merchandising—
enrol: N. A.
grad: N.A.

Real Estate—
enrol: N. A.
grad: N.A.

Escrow—
enrol: N. A.
grad: N.A.

Cooperative Training Required—
No

Associate Degree Program—Yes
Accreditation or Approval—(f)

Resumé Available—Yes

Career Clinics—No

Contact—Department Head
Distribution and Marketing
Ph. (213) 425-1221

Los Angeles Harbor College
1111 Figueroa Place
Wilmington, California 90744
General—

enrol: M-40, F-20
grad: M-20, F-10

Fashion Merchandising—
enrol: N. A.
grad: M-0, F-23

Home Furnishings Merchandising—
enrol: N. A.
grad: M-0, F-24

Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—Yes
Contact—Placement Office
Ph. (213) 213-0161, Ext. 356

Los Angeles Pierce College
6201 Winnetka Avenue
Woodland Hills, California 91364
General—
enrol: M-60, F-30
grad: N. A.

Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—Department Chairman
Ph. (213) D17-0551, Ext. 246

Los Angeles Valley College
5800 Fulton Avenue
Van Nuys, California 91401

General—

enrol: M-80, F-20
grad: M-72, F-18

Cooperative Training Required—
Optional

Associate Degree Program—Yes
Accreditation or Approval—(f)

Resumé Available—No

Career Clinics—Yes

Contact—Business Instructor
Ph. (213) 781-1200

Merced College
3600 M Street
Merced, California 95340
General—

enrol: N. A.
grad: N. A.

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—No

Career Clinics—No

Contact—
Dean of Student Personnel
Ph. (209) 723-4321

Monterey Peninsula College
980 Fremont Avenue
Monterey, California 93940
General—

enrol: M-43, F-10
grad: M-16, F-3

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—Yes

Career Clinics—Yes

Contact—
Work Experience Coordinator
Ph. (408) 375-9821

Ohlone College
650 Washington Boulevard
Fremont, California 94537
General—

enrol: N. A.
grad: New Program

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(g)

Resumé Available—Yes

Contact—Coordinator
of Occupational Programs
Ph. (415) 657-2100

Palo Verde College

811 West Chanslorway
Blythe, California 92225

General—

enrol: M-68, F-53

grad: M-1, F-0

Cooperative Training Required—
Optional

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—Yes

Career Clinics—No

Contact—

Vocational Education Coordinator
Ph. (714) 922-6168

Palomar College

San Marcos, California 92069

General—

enrol: M-59, F-14

grad: M-18, F-2

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—Yes

Career Clinics—No

Contact—

Distributive Education Coordinator
Ph. (714) 744-1150

Pasadena City College

1570 East Colorado Boulevard
Pasadena, California 91106

General—

enrol: M-6, F-33

grad: M-1, F-9

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—No

Career Clinics—No

Contact—Teacher Coordinator

Ph. (213) 795-6961, Ext. 340

Reedley College

Reed and Manning
Reedley, California 93726

General—

enrol: M-120, F-150

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—Yes

Career Clinics—Yes

Contact—Marketing Teacher

Ph. (209) 638-3641

Sacramento City College

3835 Freeport Boulevard
Sacramento, California 95822

General—

enrol: M-205, F-155

grad: M-41, F-38

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—Yes

Career Clinics—No

Contact—Associate Dean

Ph. (916) 444-6960

San Bernardino Valley College

701 S. Mt. Vernon Avenue
San Bernardino, California 92403

General—

enrol: M-113, F-15

grad: M-32, F-7

Cooperative Training Required—
Optional

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—Yes

Career Clinics—No

Contact—Teacher Coordinator

Ph. (714) 885-0231, Ext. 208

San Jose City College

2100 Moorpark Avenue
San Jose, California 95128

General—

enrol: M-450, F-90

grad: N. A.

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(f)

Resumé Available—No

Career Clinics—No

Contact—

Coordinator, Business Education
Ph. (408) CY8-2181

Santa Barbara City College

721 Cliff Drive
Santa Barbara, California 93105

General—

enrol: M-46, F-8

grad: M-18, F-4

Real Estate—

enrol: M-63, F-21

grad: M-16, F-5

**Cooperative Training Required—
Yes****Associate Degree Program—Yes****Accreditation or Approval—(f)****Resumé Available—No****Career Clinics—Yes****Contact—Instructor-Coordinator**

Ph. (805) 965-0581

Santa Monica City College

1815 Pearl Street
Santa Monica, California 90405

General—

enrol: M-60, F-40

grad: M-20, F-13

Real Estate—

enrol: M-25, F-30

grad: M-4, F-2

Escrow—

enrol: M-5, F-46

grad: M-0, F-8

**Cooperative Training Required—
Yes****Associate Degree Program—Yes****Accreditation or Approval—(f)****Resumé Available—No****Career Clinics—Yes****Contact—**

Dean of Distributive Education

Ph. (213) 392-4911, Ext. 218

Santa Rosa Junior College

1501 Mendocino Avenue
Santa Rosa, California 95401

General—

enrol: M-35, F-15

grad: M-15, F-5

Cooperative Training Required—No**Associate Degree Program—Yes****Accreditation or Approval—(f)****Resumé Available—No****Career Clinics—No****Contact—Coordinator**

Merchandising Program

Ph. (707) 542-0315, Ext. 302

Shasta College

Highway 299 E at Old Oregon Trail
Redding, California 96001

General—

enrol: M-150, F-26

grad: M-20, F-5

**Cooperative Training Required—
Yes****Associate Degree Program—Yes****Accreditation or Approval—(f)****Resumé Available—Yes****Career Clinics—Yes****Contact—**

Director of Work Experience

Ph. (916) 241-3523

Taft College

29 Emmons Park Way
Taft, California 93268

General—

enrol: M-200, F-200

grad: N. A.

Cooperative Training Required—No**Associate Degree Program—Yes****Accreditation or Approval—(f)****Resumé Available—No****Career Clinics—No****Contact—Division Head**

Ph. (805) RO5-4191, Ext. 478

Ventura College

4667 Telegraph Road
Ventura, California 93003

General—

enrol: M-40, F-30

grad: N. A.

Cooperative Training Required—No**Associate Degree Program—Yes****Accreditation or Approval—(f)****Resumé Available—Yes****Career Clinics—No****Contact—Division Chairman**

Ph. (805) 642-3211, Ext. 46

West Valley College

44 East Latimer Avenue
Campbell, California 95008

General—

enrol: M-26, F-4

grad: N. A.

Cooperative Training Required—No**Associate Degree Program—Yes****Accreditation or Approval—(f)****Resumé Available—Yes****Career Clinics—No**

Contact—Marketing Instructor
Ph. (408) 379-1733

Yuba Junior College
Beale Road at Linda Avenue
Marysville, California 95901
General—
enrol: M-83, F-37
grad: M-15, F-10
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—Instructor-Coordinator
Ph. (916) 742-7351

COLORADO

Arapahoe Junior College
5900 South Curtice
Littleton, Colorado 80120
General—
enrol: M-30, F-3
grad: M-15, F-0
Cooperative Training Required—
Yes
Associate Degree Program—Yes
School Accreditation—(c)
Pending
Resumé Available—No
Career Clinics—No
Contact—Coordinator
Ph. (303) 798-8641

Mesa Junior College
1120 North Avenue
Grand Junction, Colorado 81501
General—
enrol: N. A.
grad: N.A.
Travel and Recreation
Management—
enrol: M-15, F-22
grad: M-3, F-3
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Distributive Education
Coordinator
Ph. (303) 248-1552

Metropolitan State College
250 West 14th Avenue
Denver, Colorado 80204
General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No
Career Clinics—No
Contact—
Chairman, Division of Business
Ph. (303) 292-5190

Northeastern Junior College
Sterling, Colorado 80751
General—
enrol: M-90, F-15
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Chairman, Department of
Business and Economics
Ph. (303) 522-1945, Ext. 60

CONNECTICUT

Central Connecticut State College
New Britain, Connecticut 06050
General—
enrol: M-5, F-20
grad: M-2, F-6
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(a)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator,
Two-year Marketing Program
Ph. (203) 225-6351

Greater Hartford Community College
34 Sequassen Street
Hartford, Connecticut 06114
General—
enrol: M-18, F-1
grad: New Program
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)

Resumé Available—Yes
Career Clinics—No
Contact—Director of Business
Ph. (203) 527-6341, Ext. 2993

Manchester Community College
146 Hartford Road
Manchester, Connecticut 06040
General—
enrol: M-28, F-9
grad: M-14, F-0
Hotel/Motel Management—
enrol: M-46, F-2
grad: M-10, F-2
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—yes
Contact—Chairman,
Marketing Department
Ph. (203) 647-9951, Ext. 37

New Haven College
300 Orange Avenue
West Haven, Connecticut 06516
General—
enrol: M-200, F-20
grad: M-80, F-7
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(a)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Department of
Marketing
Ph. (203) 934-6321

**Northwestern Connecticut Community
College, Park Place East**
Winsted, Connecticut 06098
General—
enrol: M-24, F-4
grad: M-7, F-1
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Business
Career Division and Marketing
Ph. (203) 379-8543

Norwalk State Technical College
Richards Avenue
Norwalk, Connecticut 06854
General—
enrol: M-644, F-30
grad: M-223, F-7
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Dean
Ph. (203) 838-0603

Post Junior College
800 Country Club Road
Waterbury, Connecticut 06708
General—
enrol: M-0, F-5
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—
(g) and (h)
Resumé Available—Yes
Career Clinics—No
Contact—Marketing Coordinator
Ph. (203) 756-3658

Sacred Heart University
Park Avenue
Bridgeport, Connecticut 06604
General—
enrol: M-140, F-0
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Resumé Available—Yes
Career Clinics—No
Contact—Marketing Instructor
Ph. (203) 374-9441

DELAWARE

**Delaware Technical and
Community College**
Post Office Box 697
Georgetown, Delaware 19947
General—
enrol: M-34, F-23
grad: N. A.
Cooperative Training Required—
Yes

Associate Degree Program—Yes
 Accreditation or Approval—(b)
 Resumé Available—Yes
 Career Clinics—No
 Contact—
 Distributive Education Instructor
 Ph. (302) 856-7711

University of Delaware
 Agricultural Hall
 Newark, Delaware 19711
 Food Merchandising—
 enrol: M-41, F-0
 grad: M-15, F-0
 Cooperative Training Required—
 Optional
 Associate Degree Program—Yes
 Accreditation or Approval—(b)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Assistant Professor
 Ph. (302) 738-2514

Wesley College
 State Street
 Dover, Delaware 19901
 General—
 enrol: M-25, F-10
 grad: M-7, F-2
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(b)
 Resumé Available—No
 Career Clinics—Yes
 Contact—Guidance Director
 Ph. (302) 734-7537

DISTRICT OF COLUMBIA

Marjorie Webster Junior College
 7775 17th Street, N. W.
 Washington, D. C. 20012
 Department Store Merchandising—
 enrol: M-0, F-100
 grad: M-0, F-40
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(j)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Director
 Ph. (202) 202-4400, Ext. 263

FLORIDA

Brevard Junior College
 Clearlake Drive
 Cocoa, Florida 32922
 General—
 enrol: M-27, F-7
 grad: M-12, F-1
 Cooperative Training Required—Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—No
 Career Clinics—Yes
 Contact—Teacher Coordinator
 Distribution and Marketing
 Ph. (305) 632-1111

Daytona Beach Junior College
 Post Office Box 1111
 Daytona Beach, Florida 32015
 General—
 enrol: M-4, F-13
 grad: M-0, F-0
 Hotel/Motel Restaurant
 Management—
 enrol: M-20, F-0
 grad: M-6, F-0
 Cooperative Training Required—Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—Yes
 Career Clinics—No
 Contact—Coordinator
 Marketing and Mid-Management
 Ph. (904) 255-1476, Ext. 205

Gulf Coast Junior College
 Business Administration Division
 Panama City, Florida 32401
 General—
 enrol: N. A.
 grad: N.A.
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Chairman of
 Business Administration Division
 Ph. (305) 763-5441, Ext. 31

Junior College of Broward County
 3501 Davie Road S. W.
 Fort Lauderdale, Florida 33314
 General—
 enrol: M-32, F-1
 grad: M-14, F-1

Hotel/Motel Management—
 enrol: M-59, F-3
 grad: M-12, F-1
 Food Service Management—
 enrol: M-1, F-15
 grad: M-0, F-0
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Coordinator
 Mid-Management Program
 Ph. (305) 581-8700

Manatee Junior College
5840 Twenty-Sixth Street West
Bradenton, Florida 33505
 General—
 enrol: M-13, F-5
 grad: M-1, F-1
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—Yes
 Career Clinics—No
 Contact—
 Director, Distributive Education
 Ph. (813) 755-1511

Marymount College
Military Road
Boca Raton, Florida 33432
 General—
 enrol: M-0, F-45
 grad: M-0, F-5
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Vocational Counselor
 Ph. (305) 395-4301

Palm Beach Junior College
4200 Congress Avenue
Lake Worth, Florida 33460
 General—
 enrol: M-18, F-28
 grad: M-9, F-4
 Hotel/Motel-Restaurant
 Management—
 enrol: M-43, F-13
 grad: N. A.

Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—
 Mid-Management Coordinator
 Ph. (305) 965-8000

Pensacola Junior College
Pensacola, Florida 32503
 General—
 enrol: M-14, F-6
 grad: M-7, F-4
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—Yes
 Career Clinics—No
 Contact—
 Head, Business Administration
 Ph. (904) 476-5410, Ext. 10

Polk Junior College
Route 1, Box 71F, P. O. Box 836
Bartow, Florida 33830
 General—
 enrol: M-26, F-2
 grad: M-7, F-0
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—Yes
 Career Clinics—No
 Contact—Coordinator
 Distributive Education
 Ph. (813) 533-8147

Saint Johns River Junior College
5001 St. Johns Avenue
Palatka, Florida 32077
 General—
 enrol: M-23, F-7
 grad: M-13, F-2
 Banking and Finance—
 enrol: M-19, F-11
 grad: M-10, F-5
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—Yes

Career Clinics—No
Contact—
Business Division Chairman
Ph. (904) 328-1512

Saint Petersburg Junior College
(Clearwater Campus)
2465 Drew Street
Clearwater, Florida 33515
Banking and Finance—
enrol: N. A.
grad: N.A.
Insurance—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman of Business
Administration Department
Ph. (813) 442-9611, Ext. 243

Santa Fe Junior College
723 West University
Gainesville, Florida 32601
General—
enrol: M-8, F-4
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—No
Career Clinics—Yes
Contact—
Director, Business Programs
Ph. (904) 378-5311

Seminole Junior College
Sanford, Florida 32771
General—
enrol: M-60, F-24
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Dean of
Student Affairs
Ph. (305) 323-1450

Webber College
Babson Park, Florida 33827
General—
enrol: M-0, F-68
grad: M-0, F-30
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Department of Retailing
Ph. (813) 638-1439

GEORGIA

Athens Area Technical School
U.S. Highway 29, North Bypass
Athens, Georgia 30601
General—
enrol: M-5, F-4
grad: New Program
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Department of
Marketing
Ph. (404) 549-2360

Columbus Area
Vocational-Technical School
4460 River Road
Columbus, Georgia 31904
General—
enrol: M-13, F-3
grad: M-6, F-2
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator
Marketing and Distribution
Ph (404) 323-1644

Dalton Junior College
Dalton, Georgia 30720
General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
Yes

Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman, Division of
Business Administration
Ph. (404) 278-3113, Ext. 56

De Kalb College
555 North Indian Creek Drive
Clarkston, Georgia 30021
General—
enrol: M-30, F-10
grad: M-8, F-3
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—Yes
Contact—Distributive
Education Coordinator
Ph. (404) 443-2361

Gainesville Junior College
Gainesville, Georgia 30501
General—
enrol: M-54, F-9
grad: M-22, F-2
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Director
Distributive Education
Ph. (404) 536-5226

Valdosta Area
Vocational-Technical School
Route 1, Box 211
Valdosta, Georgia 31603
General—
enrol: M-11, F-2
grad: M-8, F-2
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Student Personnel Services
Ph. (912) 244-2316

Walker County Area
Technical School
Meadow Lane Drive
Rock Springs, Georgia 30739
General—
enrol: M-6, F-1
grad: M-6, F-1
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Marketing and
Management Instructor
Ph. (404) 764-1016

IDAHO

Boise College
1907 Campus Drive
Boise, Idaho 83707
General—
enrol: M-37, F-2
grad: M-11, F-3
Fashion Merchandising—
enrol: M-0, F-13
grad: M-0, F-0
Cooperative Training Required—
Yes
Associate Degree Program—
J. C. Diploma
Accreditation or Approval—(d)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman, Division of
Business and Economics
Ph. (208) 385-1308

College of Southern Idaho
1300 Kimberly Road
Twin Falls, Idaho 83301
General—
enrol: M-14, F-9
grad: M-7, F-6
Agriculture-Business
Management—
enrol: M-20, F-0
grad: M-9, F-0
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—No
Career Clinics—Yes
Contact—Vocational Counselor
Ph. (208) 733-9554

Lewis Clark Normal
 (Vocational-Technical Division)
 1515 21st Street
 Lewiston, Idaho 83501
 General—
 enrol: M-19, F-5
 grad: M-7, F-2
 Cooperative Training Required—
 Yes
 Associate Degree Program—No
 Accreditation or Approval—(d)
 Pending
 Resumé Available—Yes
 Career Clinics—No
 Contact—Vocational Director
 Ph. (208) 743-0452

ILLINOIS

Chicago City College
 (Fenger Campus)
 11220 South Wallace
 Chicago, Illinois 60628
 General—
 enrol: N. A.
 grad: N. A.
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Resumé Available—Yes
 Career Clinics—No
 Contact—
 Chairman, Business Department
 Ph. (312) 785-5348

Chicago City College (Loop Campus)
 64 East Lake
 Chicago, Illinois 60601
 General—
 enrol: M-60, F-15
 grad: M-20, F-5
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Resumé Available—No
 Career Clinics—No
 Contact—Marketing Coordinator
 Ph. (312) 782-0200

Chicago City College (Wilson Campus)
 7047 South Stewart Avenue
 Chicago, Illinois 60621
 General—
 enrol: M-33, F-4
 grad: M-9, F-0

Cooperative Training Required—
 Yes
 Associate Degree Program—
 Yes
 Accreditation or Approval—(c)
 Resumé Available—No
 Career Clinics—Yes
 Contact—Instructor of Business
 Ph. (312) 488-0900, Ext. 73

College of DuPage
 Naperville, Illinois 60540
 General—
 enrol: N. A.
 grad: N.A.
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Director
 Business Co-op Programs
 Ph. (312) 627-6850

Elgin Community College
 373 East Chicago Street
 Elgin, Illinois 60120
 General—
 enrol: M-21, F-4
 grad: M-21, F-4
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Pending
 Resumé Available—No
 Career Clinics—No
 Contact—Director
 Ph. (312) 695-5279

Highland Community College
 511 West Stephenson Street
 Freeport, Illinois 61032
 General—
 enrol: M-28, F-6
 grad: M-7, F-2
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Director of
 Marketing-Management
 Ph. (815) 232-2171, Ext. 2

Illinois Central College
P. O. Box 2400, Highview Road
East Peoria, Illinois 61611
 General—
 enrol: M-95, F-5
 grad: New Program
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Resumé Available—No
 Career Clinics—Yes
 Contact—Director of Marketing
 Ph. (309) 694-1421, Ext. 70

Joliet Junior College
Jefferson Street
Joliet, Illinois 60432
 General—
 enrol: M-35, F-6
 grad: M-4, F-1
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Resumé Available—No
 Career Clinics—No
 Contact—
 Chairman, Business Department
 Ph. (815) 726-3444

Kaskaskia College
Shattuc Road
Centralia, Illinois 62801
 General—
 enrol: N. A.
 grad: N. A.
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Resumé Available—No
 Career Clinics—Yes
 Contact—Director of
 Vocational-Technical Education
 Ph. (618) 532-1981

MacCormac Junior College
327 South LaSalle Street
Chicago, Illinois 60604
 General—
 enrol: M-75, F-10
 grad: M-30, F-5
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(g)

Resumé Available—Yes
 Career Clinics—Yes
 Contact—Placement Officer
 Ph. (312) 922-1885

Parkland College
No. 2 Main
Champaign, Illinois 61820
 General—
 enrol: N. A.
 grad: N. A.
 Agriculture-Business Management—
 enrol: M-20, F-0
 grad: New Program
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Pending
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—
 Agri-Marketing Instructor
 Ph. (217) 352-0061

Sauk Valley College
Rural Route 1
Dixon, Illinois 61021
 General—
 enrol: N. A.
 grad: N. A.
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—
 Mid-Management Coordinator
 Ph. (815) 284-7711

Thornton Junior College
151st Street and Broadway
Harvey, Illinois 60426
 General—
 enrol: M-36, F-8
 grad: M-18, F-2
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—
 Mid-Management Coordinator
 Ph. (312) 331-8820

Triton College

1000 North Wolf Road
Northlake, Illinois 60164

General—

enrol: N. A.
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator of
Mid-Management
Ph. (312) 455-2500

Wilbur Wright College

3400 North Austin Avenue
Chicago, Illinois 60634

General—

enrol: N. A.
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Business Department
Ph. (312) 777-7900

William Rainey Harper College

510 West Elk Grove Boulevard
Elk Grove, Illinois 60007

General—

enrol: M-34, F-0
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Department of Business
Ph. (312) 437-7000

INDIANA**Southeastern Indiana**

Vocational School, P. O. Box 156
Versailles, Indiana 47042

General—

enrol: M-17, F-4
grad: M-12, F-2
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)

Resumé Available—Yes

Career Clinics—No

Contact—

Student Personnel Services

Ph. (812) 689-7301

Vincennes University

1002 North First Street
Vincennes, Indiana 47591

General—

enrol: M-35, F-15
grad: M-15, F-5
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes
Contact—Director
Distributive Education
Ph. (812) 882-3350, Ext. 33

IOWA**Area XV Community College**

Ottumwa Industrial Airport
Ottumwa, Iowa 52501

Hardware Marketing—

enrol: M-14, F-1
grad: M-14, F-1
Hotel/Motel Management—
enrol: M-8, F-2
grad: M-8, F-2

Cooperative Training Required—Yes

Associate Degree Program—No

Accreditation or Approval—(g)

Resumé Available—Yes

Career Clinics—Yes

Contact—Coordinator

Hardware Marketing, or
Coordinator, Hotel/Motel
Management

Ph. (515) 682-5051

Area Ten Community College

4401 Sixth Street, S. W.

P. O. Box 1689

Cedar Rapids, Iowa 52406

General—

enrol: M-25, F-5
grad: N. A.

Floresty—

enrol: M-8, F-13
grad: M-8, F-13

Nursery Marketing—

enrol: M-9, F-2
grad: M-9, F-2

Home Furnishings—
 enrol: M-5, F-3
 grad: M-5, F-3
 Cooperative Training Required—
 Yes
 Associate Degree Program—
 Yes
 Accreditation or Approval—(c)
 Pending
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Coordinator of
 Marketing Programs
 Ph. (319) 366-5321

Clinton Community College
 1000 Lincoln Boulevard
 Clinton, Iowa 52732
 General—
 enrol: M-20, F-2
 grad: M-10, F-0
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—No
 Contact—Student Personnel
 Ph. (319) 242-6841

Eastern Iowa Community College
 (Muscatine Campus)
 152 Colorado Street
 Muscatine, Iowa 52761
 Agriculture-Business
 Management—
 enrol: M-65, F-0
 grad: M-23, F-0
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Agriculture-Business
 Division Chairman
 Ph. (319) 263-8250

Ellsworth Community College
 1100 Main
 Iowa Falls, Iowa 50126
 Fashion Merchandising—
 enrol: M-0, F-55
 grad: M-0, F-19
 Department Store Merchandising—
 enrol: M-75, F-0
 grad: M-25, F-0

Petroleum Marketing—
 enrol: M-25, F-0
 grad: M-7, F-0
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Marketing Coordinator
 Ph. (515) 648-3216

Emmetsburg Junior College
 Emmetsburg, Iowa 50536
 General—
 enrol: M-4, F-5
 grad: M-3, F-4
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—No
 Contact—Registrar
 Ph. (712) 852-4464

Esterville Junior College
 South 17th Street
 Esterville, Iowa 51334
 General—
 enrol: M-50, F-10
 grad: M-11, F-1
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Registrar
 Ph. (712) 362-2605

Iowa Central Community College
 22 North 12th Street
 Fort Dodge, Iowa 50510
 Food Merchandising—
 enrol: M-40, F-0
 grad: M-14, F-0
 Agriculture-Business
 Management—
 enrol: M-30, F-0
 grad: M-30, F-0
 Cooperative Training Required—
 Yes
 Associate Degree Program—No
 Accreditation or Approval—(c)
 Pending
 Resumé Available—Yes

Career Clinics—Yes
Contact—Coordinator
Ph. (515) 576-7201

North Iowa Area Community College
East State Street
Mason City, Iowa 50401

General—
enrol: M-18, F-3
grad: M-7, F-0
Cooperative Training Required—
Yes

Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—O-J-T Coordinator
Ph. (515) 423-1264, Ext. 246

Northeast Area One
Vocational-Technical School
142 Main, Calmar, Iowa 52132
Building Material Management

enrol: M-7, F-0
grad: M-7, F-0
Cooperative Training Required—No

Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes

Contact—
Vocational-Technical Director
Ph. (319) 562-3263

Southeast Iowa Area
Community College, 1308 Valley
Burlington, Iowa 52601

General—
enrol: M-55, F-4
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes

Career Clinics—No
Contact—Director of Guidance
Ph. (319) 752-5481

KANSAS

Allen County
Community Junior College
300 East Jackson
Topeka, Kansas 66749

General—
enrol: M-15, F-9
grad: M-7, F-3

Cooperative Training Required—
Yes

Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Distributive Education
Coordinator
Ph. (316) 365-2942

Coffeyville College
Coffeyville, Kansas 67337

General—
enrol: M-40, F-4
grad: M-10, F-4
Cooperative Training Required—
Yes

Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Coordinator-Instructor
Ph. (316) CL1-3590

Cowley County
Community Junior College
Area Vocational-Technical
School Division
125 South Second Street
Arkansas City, Kansas 67005

General—
enrol: M-17, F-5
grad: M-5, F-1
Cooperative Training Required—
Yes

Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator
Ph. (316) 442-6610

Hutchinson Community
Junior College, 1300 North Plum
Hutchinson, Kansas 67501

General—
enrol: M-10, F-5
grad: M-2, F-1
Hardware Marketing—
enrol: M-7, F-0
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes

Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Distributive Education
Coordinator
Ph. (316) MO2-6671

**Independence Community
Junior College, Tenth and Oak
Independence, Kansas 67301**
General—
enrol: M-18, F-5
grad: M-10, F-3
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—
Chairman, Business Department
Ph. (316) ED1-4115

**Manhattan Area
Vocational-Technical School
3136 Dickens Avenue
Manhattan, Kansas 66502**
General—
enrol: M-2, F-18
grad: M-2, F-18
Food Merchandising—
enrol: M-2, F-0
grad: M-2, F-0
Petroleum Marketing—
enrol: M-1, F-0
grad: M-1, F-0
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Distributive Education
Coordinator
Ph. (913) JE9-7431

**Northwest Kansas Area
Vocational-Technical School
1209 Harrison
Goodland, Kansas 67735**
Lumberyard Sales and
Management—
enrol: N. A.
grad: M-4, F-0
Cooperative Training Required—No
Associate Degree Program—No

Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (913) TW9-3641

KENTUCKY

**Elizabethtown Community College
P. O. Box 607
Elizabethtown, Kentucky 42701**
General—
enrol: M-18, F-0
grad: M-2, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman, Department of
Economics and Marketing
Ph. (502) 765-4177, Ext. 44

**Hopkinsville Community College
North Drive
Hopkinsville, Kentucky 42220**
General—
enrol: M-15, F-20
grad: M-4, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—No
Contact—Instructor in Business
Ph. (502) 886-3921

LOUISIANA

**Jefferson Parish
Vocational-Technical School
925 Labarre Road
Metairie, Louisiana 70001**
General—
enrol: N. A.
grad: N. A.
Hotel/Motel Management—
enrol: M-30, F-0
grad: N. A.
Cooperative Training Required—
Optional
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Registrar and Counselor
Ph. (504) 834-5115

Sowela Technical Institute
501 Broad Street
Lake Charles, Louisiana 70601
 General—
 enrol: M-17, F-13
 grad: N. A.
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Supervisor
 Ph. (318) 433-1052

MAINE

**Eastern Maine Vocational
 Technical Institute**
183 Harlow Street
Bangor, Maine 04401
 General—
 enrol: M-40, F-2
 grad: M-11, F-0
 Cooperative Training Required—
 Yes
 Associate Degree Program—No
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Dean of Students
 Ph. (207) 945-6344

Husson College
157 Park Street
Bangor, Maine 04401
 General—
 enrol: M-110, F-5
 grad: M-35, F-2
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(h)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Assistant Professor
 Business Administration
 Department
 Ph. (207) 942-8476

Westbrook Junior College
716 Stevens Avenue
Portland, Maine 04103
 General—
 enrol: M-0, F-73
 grad: M-0, F-39

Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(a)
 Resumé Available—Yes
 Career Clinics—No
 Contact—Instructor in Retailing
 Ph. (207) 775-3161

MARYLAND

Catonsville Community College
800 South Rolling Road
Catonsville, Maryland 21228

General—
 enrol: M-50, F-19
 grad: New Program
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(b)
 Resumé Available—Yes
 Career Clinics—No
 Contact—Associate Professor of
 Business Administration
 Ph. (301) 747-3220

Community College of Baltimore
2901 Liberty Heights Avenue
Baltimore, Maryland 21215

General—
 enrol: M-22, F-13
 grad: M-2, F-3
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(b)
 Resumé Available—No
 Career Clinics—Yes
 Contact—Director of Admissions
 Ph. (301) 523-2151

Montgomery Junior College
Takoma Avenue and Fenton Street
Takoma Park, Maryland 20912

General—
 enrol: M-70, F-18
 grad: M-10, F-2
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(b)
 Resumé Available—No
 Career Clinics—Yes
 Contact—Placement Office
 Ph. (301) 587-0415

MASSACHUSETTS

Becker Junior College
61 Sever Street
Worcester, Massachusetts 01609

General—

enrol: M-0, F-120

grad: M-0, F-32

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(h)

Resumé Available—Yes

Career Clinics—Yes

Contact—Placement Office

Ph. (617) 791-9241

Berkshire Community College

Second Street

Pittsfield, Massachusetts 01201

General—

enrol: M-71, F-13

grad: M-13, F-5

Cooperative Training Required—Yes

Associate Degree Program—Yes

Accreditation or Approval—(a)

Resumé Available—No

Career Clinics—No

Contact—Chairman, Department of Business

Ph. (413) 443-4445

Cambridge School

632 Beacon Street

Boston, Massachusetts 02215

General—

enrol: M-149, F-179

grad: M-84, F-38

Cooperative Training Required—No

Associate Degree Program—No

Accreditation or Approval—(h)

Resumé Available—Yes

Career Clinics—Yes

Contact—Chairman, Department of Business Administration

Ph. (617) 536-7635, Ext. 77

Chamberlayne Junior College

128 Commonwealth Avenue

Boston, Massachusetts 02116

General—

enrol: M-141, F-301

grad: M-56, F-94

Cooperative Training Required—No

Associate Degree Program—No

Accreditation or Approval—(g)

Resumé Available—No

Career Clinics—Yes

Contact—Academic Dean

Ph. (617) 536-4500

Essex Agricultural and

Technical Institute, Maple Street

Hathorne, Massachusetts 01937

General—

enrol: M-31, F-0

grad: N. A.

Fashion Merchandising—

enrol: M-5, F-16

grad: N. A.

Food Merchandising—

enrol: M-25, F-0

grad: N. A.

Floresty—

enrol: M-14, F-0

grad: N. A.

Cooperative Training Required—Yes

Associate Degree Program—No

Accreditation or Approval—(g)

Resumé Available—Yes

Career Clinics—No

Contact—Distributive Education

Coordinator

Ph. (617) 774-0050

Greenfield Community College

125 Federal Street

Greenfield, Massachusetts 01301

General—

enrol: M-70, F-10

grad: M-25, F-5

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(a)

Resumé Available—No

Career Clinics—No

Contact—Chairman, Division of

Business

Ph. (413) 774-4378

Leicester Junior College

1003 Main Street

Leicester, Massachusetts 01524

General—

enrol: M-42, F-0

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(a)

Resumé Available—No

Career Clinics—No

Contact—Dean

Ph. (617) 892-5511

Massasoit Community College
1071 Washington Street
North Abington, Massachusetts
02351

General—
enrol: M-148, F-15
grad: M-68, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(a)
Pending
Resumé Available—No
Career Clinics—Yes
Contact—Director of Placement
Ph. (617) 878-7220

Mount Ida Junior College
777 Dedham Street
Newton Centre, Massachusetts
02159

General—
enrol: N. A.
grad: M-0, F-67
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Retailing Department
Ph. (617) 969-7000

Mount Wachusett Community College
Elm Street
Gardner, Massachusetts 01440

General—
enrol: M-35, F-0
grad: M-30, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Guidance and
Placement Director
Ph. (617) 632-1280

North Shore Community College
3 Essex Street
Beverly, Massachusetts 01915

General—
enrol: M-8, F-11
grad: M-1, F-1

Cooperative Training Required—
Yes
Associate Degree Program—
Yes
Accreditation or Approval—(a)
Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Business Division
Ph. (617) 927-2123

Worcester Junior College
766 Main Street
Worcester, Massachusetts 01608

General—
enrol: M-250, F-10
grad: M-95, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(a)
Resumé Available—No
Career Clinics—No
Contact—Dean of Students
Ph. (617) 755-6101

MICHIGAN

Albion College
Albion, Michigan 49224

General—
enrol: M-29, F-4
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Associate Professor of
Economics
Ph. (517) NA9-3977

Bay De Noc Community College
Escanaba, Michigan 49829

General—
enrol: M-20, F-10
grad: M-8, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Dean of Students
Ph. (906) 786-5802

**Business Management and
Marketing Institute
18267 James Couzens Highway
Detroit, Michigan 48235**

General—
enrol: N. A.
grad: N.A.

Real Estate—
enrol: N. A.
grad: N.A.

Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—Director
Ph. (313) 345-4250

**Davenport College
East Fulton Street
Grand Rapids, Michigan 49502**

General—
enrol: M-310, F-80
grad: M-140, F-45
Traffic and Transportation—
enrol: N. A.
grad: N.A.

Real Estate—
enrol: N. A.
grad: N.A.

Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Business
Administration Department
Ph. (616) 456-1651

**Detroit College of Business
4801 Oakman Boulevard
Dearborn, Michigan 48126**

General—
enrol: M-865, F-271
grad: M-90, F-35
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—No
Career Clinics—Yes
Contact—Academic Dean
Ph. (313) WO2-6534

**Eastern Michigan University
Ypsilanti, Michigan 48197**

General—
enrol: M-1, F-10
grad: M-1, F-4
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Marketing Professor
Ph. (313) 483-6100, Ext. 2244

**Ferris State College
Big Rapids, Michigan 49307**

General—
enrol: M-160, F-53
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Placement Director
Ph. (616) 796-9971, Ext. 431

**Flint Community Junior College
1401 East Court Street
Flint, Michigan 48503**

General—
enrol: M-46, F-19
grad: M-20, F-8
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Chairman, Business Department
Ph. (313) CE8-1631, Ext. 220

**Glen Oaks Community College
Route 1
Centreville, Michigan 49032**

General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No

Contact—
Vocational-Technical Dean
Ph. (616) 467-9945

Grand Rapids Junior College
143 Bostwick, N. E.
Grand Rapids, Michigan 49502

General—
enrol: M-36, F-14
grad: M-2, F-3
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator
Marketing and Distribution
Ph. (616) 456-4866

Henry Ford Community College
5101 Evergreen Road
Dearborn, Michigan 48128

General—
enrol: M-25, F-27
grad: N. A.
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes
Contact—Coordinator of
Business Education
Ph. (313) 271-2750, Ext. 256

Highland Park College
Glendale at Third
Highland Park, Michigan 48203

General—
enrol: M-12, F-15
grad: M-12, F-15
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes
Contact—
Retailing Program Coordinator
Ph. (313) 868-1264, Ext. 315

Kellogg Community College
450 North Avenue
Battle Creek, Michigan 49016
General—

enrol: N. A.
grad: N.A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Retailing Instructor
Ph. (616) 965-3931

Lansing Community College
419 North Capitol Avenue
Lansing, Michigan 48914
General—

enrol: M-600, F-100
grad: N. A.
Hotel/Motel-Restaurant
Management—
enrol: N. A.
grad: N.A.
Real Estate—
enrol: N. A.
grad: N.A.
Traffic and Transportation—
enrol: N. A.
grad: N.A.
Insurance—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Placement
Ph. (517) 489-3751

Macomb County Community College
12500 Twelve Mile Road
Warren, Michigan 48093

General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Marketing Coordinator
Ph. (313) 772-8000

Monroe County Community College
1555 Raisinville Road
Monroe, Michigan 48161

General—
enrol: M-19, F-1
grad: New Program
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No
Career Clinics—No
Contact—Area Chairman, Business
Ph. (313) 242-7300

Montcalm Community College
Sidney, Michigan 48885

General—
enrol: M-3, F-18
grad: M-0, F-3
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator
Ph. (517) 831-5211

Muskegon County Community College
221 Quarterline Road
Muskegon, Michigan 49442

General—
enrol: M-60, F-20
grad: M-30, F-10
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator
Ph. (616) 773-9131

Northwood Institute
Box 72
Midland, Michigan 48640

General—
enrol: M-33, F-47
grad: M-9, F-30
Auto Marketing—
enrol: M-138, F-0
grad: M-56, F-0

Food Service Management—
enrol: M-32, F-6
grad: M-8, F-4

Hotel/Motel Management—
enrol: M-32, F-6
grad: M-8, F-4
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Director of Placement
Ph. (517) 631-1600, Ext. 215

Oakland Community College
2900 Featherstone Road
Auburn Heights, Michigan 48057

General—
enrol: M-36, F-16
grad: M-12, F-8
Food Service Management—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—
Chairman, Business Division
Ph. (313) 482-1000, Ext. 43

Patricia Stevens Finishing School, Inc.
107 Clifford, Empire Building
Detroit, Michigan 48226

Fashion Merchandising—
enrol: M-0, F-40
grad: M-0, F-40
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—General Manager
Ph. (313) 965-4700

Schoolcraft
18600 Haggerty Road
Livonia, Michigan 48151

General—
enrol: M-65, F-20
grad: M-18, F-7

Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Retail Coordinator
Ph. (313) 591-6400

Southwestern Michigan College
Cherry Grove Road
Dowagiac, Michigan 49047

General—
enrol: M-5, F-0
grad: M-5, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Dean of Applied Sciences
Ph. (616) 782-5113

Suomi College
Hancock, Michigan 49930

General—
enrol: M-50, F-30
grad: M-25, F-15
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No
Career Clinics—No
Contact—Dean
Ph. (906) 482-5300

Washtenaw Community College
Post Office Box 345
Ann Arbor, Michigan 48108

General—
enrol: M-75, F-7
grad: M-39, F-7
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No
Career Clinics—Yes
Contact—Dean of
Student Personnel Services
Ph. (313) 483-5152

Western Michigan University
Kalamazoo, Michigan 49001

Food Merchandising—
enrol: N. A.
grad: N. A.
Petroleum Marketing—
enrol: N. A.
grad: N. A.
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(c)
Career Clinics—No
Contact—Head, Department of
Distributive Education
Ph. (616) 383-0953

MINNESOTA

Alexandria Area Technical School
16th and Jefferson
Alexandria, Minnesota 56308

General—
enrol: M-26, F-11
grad: M-12, F-4
Fashion Merchandising—
enrol: N. A.
grad: N. A.
Interior Design and Sales—
enrol: M-4, F-17
grad: N. A.
Agriculture-Business
Management—
enrol: M-12, F-0
grad: M-12, F-0
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Instructor/Coordinator
Ph. (612) 763-6186

Anoka-Ramsey State Junior College
11200 Mississippi Boulevard
Coon Rapids, Minnesota 55433

General—
enrol: M-25, F-5
grad: New Program
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No

Career Clinics—No
Contact—Marketing Coordinator
Ph. (612) 427-2600

Austin State Junior College
1600 N. W. Eighth Avenue
Austin, Minnesota 55912

General—
enrol: M-46, F-7
grad: M-15, F-1
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Director of
Retail Management
Ph. (507) 433-7371

Canby Area
Vocational-Technical School
Highway No. 68 West
Canby, Minnesota 56220

Agriculture-Business
Management—
enrol: M-60, F-0
grad: M-37, F-0
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (507) 223-7252

Lakewood State Junior College
1011 Fourth Street
White Bear Lake, Minnesota 55110

General—
enrol: M-41, F-2
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Business Department
Ph. (612) 429-3351

Minneapolis Area
Vocational-Technical Institute
1101 Third Avenue South
Minneapolis, Minnesota 55404

General—
enrol: M-5, F-2
grad: M-5, F-2
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Post-High School
Administrator
Ph. (612) 332-0381

North Hennepin State Junior College
Osseo, Minnesota 55369

General—
enrol: M-80, F-5
grad: M-42, F-3
Real Estate—
enrol: M-7, F-0
grad: N. A.
Food Merchandising—
enrol: M-15, F-0
grad: N. A.
Fashion Merchandising—
enrol: M-25, F-5
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No
Career Clinics—Yes
Contact—Division Head
Ph. (612) 425-4541

Pipestone Area Vocational School
Hiawatha Avenue
Pipestone, Minnesota 56164

Fashion Merchandising—
enrol: M-5, F-15
grad: New Program
Food Merchandising—
enrol: M-10, F-2
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (507) 825-5471

Rochester State Junior College
Rochester, Minnesota 55901
 General—
 enrol: M-62, F-0
 grad: M-25, F-0
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Resumé Available—No
 Career Clinics—No
 Contact—
 Assistant Professor, Marketing
 Ph. (507) 282-9411

Saint Cloud Area
Vocational-Technical School
1601 North 9th Avenue
St. Cloud, Minnesota 56301
 General—
 enrol: M-23, F-1
 grad: M-23, F-1
 Cooperative Training Required—
 Yes
 Associate Degree Program—No
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Coordinator of
 Distributive Education
 Ph. (612) 252-0101

University of Minnesota
(General College)
106 Nicholson Hall
Minneapolis, Minnesota 55414
 General—
 enrol: N. A.
 grad: N.A.
 Cooperative Training Required—
 Optional
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Resumé Available—No
 Career Clinics—Yes
 Contact—
 Business Studies Division
 Ph. (612) 373-4816

University of Minnesota
Technical Institute
Crookston, Minnesota 56716
 General—
 enrol: M-100, F-10
 grad: M-45, F-5
 Cooperative Training Required—No
 Associate Degree Program—Yes

Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—No
 Contact—Placement Director
 Ph. (218) 281-6510

Willmar Area
Vocational-Technical School
Willmar, Minnesota 56201
 General—
 enrol: M-32, F-6
 grad: M-13, F-1
 Agriculture-Business
 Management—
 enrol: M-41, F-0
 grad: M-15, F-0
 Cooperative Training Required—
 Yes
 Associate Degree Program—No
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—No
 Contact—Placement Officer
 Ph. (612) 235-5114

Worthington State Junior College
Worthington, Minnesota 56187
 General—
 enrol: M-16, F-2
 grad: M-6, F-1
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—No
 Career Clinics—No
 Contact—Registrar
 Ph. (507) 372-2107

MISSISSIPPI

Clarke Memorial College
College Street
Newton, Mississippi 39345
 General—
 enrol: M-10, F-3
 grad: M-2, F-1
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—No
 Career Clinics—No
 Contact—Business Teacher
 Ph. (601) 683-2238

Hinds Junior College
Raymond, Mississippi 39154
 General—
 enrol: M-14, F-4
 grad: N. A.
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—Yes
 Career Clinics—No
 Contact—Distribution and
 Marketing Coordinator
 Ph. (601) 857-5261, Ext. 70

Meridian Junior College
5500 Highway 19 North
Meridian, Mississippi 39301
 General—
 enrol: M-18, F-10
 grad: M-12, F-8
 Hotel/Motel Management—
 enrol: M-8, F-6
 grad: M-5, F-3
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Coordinator
 Ph. (601) 483-4335

Northeast Mississippi Junior College
Booneville, Mississippi 38829
 General—
 enrol: M-7, F-3
 grad: New Program
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—No
 Career Clinics—No
 Contact—Distributive
 Education Coordinator
 Ph. (601) 728-6208

Pearl River Junior College
Poplarville, Mississippi 39470
 General—
 enrol: M-160, F-40
 grad: M-65, F-15
 Cooperative Training Required—No
 Associate Degree Program—No
 Accreditation or Approval—(e)

Resumé Available—No
 Career Clinics—Yes
 Contact—Vocational-Technical
 Coordinator
 Ph (601) 795-6142

MISSOURI

Crowder College
Neosho, Missouri 64850
 General—
 enrol: M-31, F-0
 grad: New Program
 Hotel/Motel-Restaurant
 Management—
 enrol: M-8, F-4
 grad: New Program
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Pending
 Resumé Available—Yes
 Career Clinics—No
 Contact—
 Mid-Management Coordinator
 Ph. (417) GL1-3223

Forest Park Community College
5600 Oakland Avenue
St. Louis, Missouri 63110
 General—
 enrol: M-300, F-50
 grad: M-20, F-5
 Hotel/Motel-Restaurant
 Management—
 enrol: M-60, F-20
 grad: M-8, F-2
 Food Service Management—
 enrol: N. A.
 grad: N.A.
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Resumé Available—No
 Career Clinics—Yes
 Contact—Chariman
 Business Division
 Ph. (314) 644-3300

Jefferson College
Box 216
Hillsboro, Missouri 63050
 General—
 enrol: M-24, F-3
 grad: M-6, F-1

Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Office of Admissions and
Guidance
Ph. (314) SU9-2693

Meramec Community College
959 South Geyer Road
Kirkwood, Missouri 63122
General—
enrol: M-17, F-14
grad: M-5, F-3
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Career Curriculum
Representative
Ph. (314) YO6-3402, Ext. 34

Mineral Area College
(Technical Division)
322 West Main Street
Flat River, Missouri 63601
General—
enrol: M-14, F-3
grad: M-1, F-0
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No
Career Clinics—Yes
Contact—Vocational Counselor
Ph. (314) 431-1583

Missouri Southern College
Newman and Duquesne Roads
Joplin, Missouri 64801
General—
enrol: M-17, F-43
grad: M-7, F-15
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes

Contact—Dean, Semi-Professional
and Technical Education
Ph. (417) 624-8100

William Woods College
Fulton, Missouri 65251
General—
enrol: M-8, F-23
grad: M-6, F-10
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Professor, Retailing
Ph. (314) MI2-2251

MONTANA

Dawson College
300 College Drive
Glendive, Montana 59330
General—
enrol: M-21, F-5
grad: M-10, F-3
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—
Retail Management Coordinator
Ph. (406) 365-3396

NEBRASKA

Central Nebraska Tech.
Post Office Box 1024
Hastings, Nebraska 68901
Petroleum Marketing—
enrol: M-14, F-0
grad: M-10, F-0
Agriculture-Business
Management—
enrol: M-12, F-0
grad: M-10, F-0
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator, Sales and
Management
Ph. (402) 463-9811

Lincoln Community College
 Department of Continuing and
 Vocational Education
 1000 South 70th Street
 Lincoln East Educational Complex
 Lincoln, Nebraska 68510
 General—
 enrol: M-3, F-19
 grad: New Program
 Cooperative Training Required—
 Yes
 Associate Degree Program—No
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Supervisor
 Distributive Education
 Ph. (402) 475-1081, Ext. 318

North Platte College
 North Platte, Nebraska 69101
 General—
 enrol: M-14, F-1
 grad: M-10, F-1
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—No
 Career Clinics—No
 Contact—Director of
 Student Services
 Ph. (308) 532-6888

York College
 York, Nebraska 68467
 General—
 enrol: N. A.
 grad: N. A.
 Associate Degree Program—Yes
 Contact—Admissions Office
 Ph. (402) 362-4441, Ext. 22

NEW HAMPSHIRE

Belknap College
 Center Harbor, New Hampshire 03224
 General—
 enrol: M-100, F-25
 grad: M-100, F-25
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Resumé Available—No
 Contact—
 Business Administration Instructor
 Ph. (603) 253-6502

Thompson School of Applied Science
 (University of New Hampshire)
 Durham, New Hampshire 03824
 General—
 enrol: M-19, F-0
 grad: M-10, F-0
 Food Service Management—
 enrol: M-32, F-2
 grad: M-14, F-2
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(a)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Director
 Ph. (603) 868-5511, Ext. 239

White Pines College
 Chester Street, P. O. Box 278
 Chester, New Hampshire 03036
 General—
 enrol: N. A.
 grad: N. A.
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—No
 Contact—President
 Ph. (603) 887-4401

NEW JERSEY

Atlantic Community College
 Mays Landing, New Jersey 08330
 General—
 enrol: M-12, F-0
 grad: M-2, F-0
 Cooperative Training Required—No
 Associate Degree Program—
 Yes
 Accreditation or Approval—(b)
 Pending
 Resumé Available—No
 Career Clinics—Yes
 Contact—Placement Director
 Ph. (609) 625-1111

Centenary College for Women
 Jefferson Street
 Hackettstown, New Jersey 07840
 General—
 enrol: N. A.
 grad: N. A.

Fashion Merchandising—
 enrol: N. A.
 grad: N. A.
 Cooperative Training Required—
 Optional
 Associate Degree Program—Yes
 Accreditation or Approval—(b)
 Résumé Available—Yes
 Career Clinics—Yes
 Contact—Director of Placement
 Ph. (201) 852-1400

Middlesex County College
Edison, New Jersey 08817
 General—
 enrol: M-70, F-20
 grad: M-60, F-18
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(b)
 Pending
 Résumé Available—Yes
 Career Clinics—Yes
 Contact—
 Chairman, Business Department
 Ph. (201) 548-6000

NEW MEXICO

New Mexico Junior College
Lovington Highway
Hobbs, New Mexico 88240
 General—
 enrol: M-40, F-1
 grad: New Program
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(c)
 Pending
 Résumé Available—No
 Career Clinics—Yes
 Contact—Director of
 Student Personnel
 Ph. (505) 392-6526

NEW YORK

Agricultural and Technical
College at Alfred
(State University of New York)
Alfred, New York 14802
 General—
 enrol: M-178, F-64
 grad: M-81, F-31
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes

Accreditation or Approval—(b)
 Résumé Available—Yes
 Career Clinics—No
 Contact—
 Chairman, Business Division
 Ph. (607) 587-6336

Agricultural and Technical
College at Canton
(State University of New York)
95-96 Park Street
Canton, New York 13617

General—
 enrol: M-170, F-10
 grad: M-80, F-8
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(b)
 Résumé Available—Yes
 Career Clinics—Yes
 Contact—
 Chairman, Business Division
 Ph. (315) 386-7011

Agricultural and Technical
College at Cobleskill
(State University of New York)
Cobleskill, New York 12043

General—
 enrol: M-151, F-32
 grad: M-60, F-10
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(b)
 Résumé Available—Yes
 Career Clinics—Yes
 Contact—Business
 Administration Department
 Ph. (518) 234-5521

Agricultural and Technical
College at Delhi
(State University of New York)
Delhi, New York 13753

General—
 enrol: M-43, F-17
 grad: M-23, F-10
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(b)
 Résumé Available—Yes
 Career Clinics—Yes
 Contact—Director of Placement
 Ph. (607) 746-3723

**Agricultural and Technical
College at Morrisville**
(State University of New York)
Morrisville, New York 13408
General—
enrol: M-81, F-7
grad: M-26, F-6
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman
Business-Technical Division
Ph. (315) 684-3831

**Borough of Manhattan Community
College**
135 West 51st Street
New York, New York 10019
General—
enrol: N. A.
grad: N.A.
Real Estate—
enrol: N. A.
grad: N.A.

Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—Teacher in Charge of
Marketing
Ph. (212) 532-9300, Ext. 828

Broome Technical Community College
Front Street
Binghamton, New York 13902
General—
enrol: M-55, F-4
grad: M-13, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Department Chairman
Administrative Management Dept.
Ph. (607) 724-4391

Cazenovia College
Cazenovia, New York 13035
General—
enrol: M-0, F-78
grad: M-0, F-28

Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman, Division of
Applied Science
Ph. (315) 655-3466, Ext. 226

Cornell University
Warren Hall
Ithaca, New York 14850
Food Merchandising—
enrol: M-56, F-2
grad: M-12, F-0
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—
Food Merchandising Instructor
Ph. (607) 275-2183

Corning Community College
Spencer Hill
Corning, New York 14830
General—
enrol: M-33, F-25
grad: M-12, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Business Administration
Ph. (607) 962-9260

Dutchess Community College
Pendell Road
Poughkeepsie, New York 12601
General—
enrol: M-50, F-22
grad: M-10, F-6
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Retail
Business Management Program
Ph. (914) 471-4500

Elizabeth Seton College
1061 North Broadway Yonkers
New York, New York 10701

General—
enrol: M-0, F-60
grad: M-0, F-20
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—Director of Personnel
Ph. (914) YO9-4000

Erie County Technical Institute
Main and Youngs Road
Buffalo, New York 14221

General—
enrol: M-95, F-16
grad: M-33, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Business Administration
Department Head
Ph. (716) 634-0800, Ext. 104-105

Fashion Institute of Technology
227 West 27th Street
New York, New York 10001

Fashion Merchandising—
enrol: M-33, F-455
grad: M-14, F-227
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Ph. (212) 524-1300

Hudson Valley Community College
Vandenburg Avenue
Troy, New York 12180

General—
enrol: M-156, F-22
grad: M-40, F-7
Traffic and Transportation—
enrol: M-77, F-0
grad: M-12, F-0
Cooperative Training Required—No

Associate Degree Program—Yes
Accreditation or Approval—(b)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Chairman
Retail Business Management
Ph. (518) 283-1100

Jamestown Community College
525 Falconer Street
Jamestown, New York 14701

General—
enrol: M-14, F-6
grad: M-4, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—
Student Personnel Counselor
Ph. (716) 488-1963

Jefferson Community College
Post Office Box 255
Watertown, New York 13601

General—
enrol: M-56, F-17
grad: M-31, F-7
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—
Business Division Chairman
Ph. (315) 782-5250

Junior College of Albany
140 New Scotland Avenue
Albany, New York 12208

General—
enrol: M-47, F-23
grad: M-47, F-23
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—No
Contact—Retailing Instructor
Ph. (518) 465-7501

**Kingsborough Community College
(The City University of New York)
2001 Oriental Boulevard
Brooklyn, New York 11235**

General—

enrol: N. A.

grad: M-30, F-20

**Cooperative Training Required—
Yes**

Associate Degree Program—Yes

Accreditation or Approval—(b)

Resumé Available—No

Career Clinics—Yes

Contact—Marketing Instructor

Ph. (212) 769-9200, Ext. 221

Laboratory Institute of Merchandising

12 East 53rd Street

New York, New York 10022

Fashion Merchandising—

enrol: M-0, F-300

grad: M-0, F-140

**Cooperative Training Required—
Yes**

Associate Degree Program—No

Accreditation or Approval—(g)

Resumé Available—Yes

Career Clinics—No

Contact—Placement Director

Ph. (212) 752-1530

Maria Regina College

1024 Court Street

Syracuse, New York 13208

General—

enrol: M-0, F-30

grad: M-0, F-7

**Cooperative Training Required—
Yes**

Associate Degree Program—Yes

Accreditation or Approval—(b)

Pending

Resumé Available—Yes

Career Clinics—No

Contact—Dean of Students

Ph. (315) 474-4891

Mohawk Valley Community College

1101 Sherman Drive

Utica, New York 13501

General—

enrol: M-133, F-46

grad: M-30, F-14

**Cooperative Training Required—
Yes**

Associate Degree Program—Yes

Accreditation or Approval—(b)

Resumé Available—Yes

Career Clinics—Yes

Contact—Retail Business

Management Instructor

Ph. (315) RE5-7511, Ext. 231

Nassau Community College

Stewart Avenue

Garden City, New York 11530

General—

enrol: N. A.

grad: N. A.

**Cooperative Training Required—
Yes**

Associate Degree Program—Yes

Accreditation or Approval—(b)

Resumé Available—No

Career Clinics—Yes

**Contact—Coordinator, Retailing
and Marketing**

Ph. (516) PL2-0600

New York City Community College

300 Jay Street

Brooklyn, New York 11201

General—

enrol: M-320, F-130

grad: M-40, F-17

**Cooperative Training Required—
Yes**

Associate Degree Program—Yes

Accreditation or Approval—(b)

Resumé Available—No

Career Clinics—Yes

Contact—

Chairman, Marketing Dept.

Ph. (212) 643-8836

New York Institute of Advertising

280 Madison Avenue

New York, New York 10016

Advertising—

enrol: M-150, F-75

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—No

Accreditation or Approval—(g)

Resumé Available—Yes

Career Clinics—Yes

Contact—Director

Ph. (212) 679-8270

Onondaga Community College
700 East Water Street
Syracuse, New York 13210

General—

enrol: M-39, F-7

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(b)

Pending

Resumé Available—Yes

Career Clinics—No

Contact—Chairman

Business Administration

Ph. (315) 477-7800

Orange County Community College
115 South Street
Middletown, New York 10940

General—

enrol: M-22, F-11

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(b)

Resumé Available—Yes

Career Clinics—Yes

Contact—

Assistant Professor, Retailing

Ph. (914) 343-1121

Pace College
41 Park Row
New York, New York 10038

General—

enrol: M-100, F-40

grad: M-50, F-20

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(b)

Resumé Available—Yes

Career Clinics—Yes

Contact—Placement Officer

Ph. (212) BA7-8200, Ext. 294

Queensborough Community College
56th Avenue and Springfield Blvd.
Bayside, New York 11364

General—

enrol: N. A.

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(b)

Resumé Available—No

Career Clinics—Yes
Contact—Marketing Department
Ph. (212) HA8-0200

Rochester Institute of Technology
College of Business
P. O. Box 3407
Rochester, New York 14614

General—

enrol: M-81, F-144

grad: M-32, F-28

Food Merchandising—

enrol: M-45, F-35

grad: M-12, F-11

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(b)

Resumé Available—Yes

Career Clinics—No

Contact—Coordinator

Cooperative Education

Ph. (716) 546-6400, Ext. 215, 217

Rockland Community College
145 College Road
Suffern, New York 10901

General—

enrol: M-44, F-1

grad: M-6, F-0

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(b)

Resumé Available—No

Career Clinics—Yes

Contact—

Student Personnel-Placement

Ph. (914) EL6-4650

Staten Island Community College
715 Ocean Terrace
Staten Island, New York 10301

General—

enrol: M-200, F-50

grad: M-35, F-15

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(b)

Resumé Available—No

Career Clinics—No

Contact—

Head, Business Department

Ph. (212) 448-9000

Suffolk County Community College
533 College Road
Selden, New York 11784
General—

enrol: N. A.

grad: M-75, F-12

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(b)

Resumé Available—No

Career Clinics—No

Contact—Director of Placement

Ph. (516) SE2-1600, Ext. 270

Sullivan County Community College
South Fallsburg, New York 12779
General—

enrol: M-60, F-10

grad: M-25, F-5

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(b)

Pending

Resumé Available—Yes

Career Clinics—No

Contact—

Chairman, Business Faculty

Ph. (914) 434-5750

**Tobe-Coburn School for
Fashion Careers, Ltd.**
851 Madison Avenue
New York, New York 10021
General—

enrol: M-0, F-190

grad: M-0, F-125

Cooperative Training Required—
Yes

Associate Degree Program—No

Resumé Available—Yes

Career Clinics—Yes

Contact—Director

Ph. (212) TR9-4644

Westchester Community College
75 Grasslands Road
Valhalla, New York 10595
General—

enrol: N. A.

grad: N. A.

Food Service Management—

enrol: N. A.

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(g)
Resumé Available—Yes
Contact—Marketing Professor
Ph. (914) WH6-1616

NORTH CAROLINA

Caldwell Technical Institute

Highway 321

Lenior, North Carolina 28645

General—

enrol: M-10, F-12

grad: M-2, F-8

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(e)

Pending

Resumé Available—Yes

Career Clinics—No

Contact—Director of

Student Personnel

Ph. (704) 728-4323

Catawba Valley Technical Institute

Hickory, North Carolina 28601

General—

enrol: M-80, F-23

grad: M-29, F-15

Traffic and Transportation—

enrol: M-35, F-0

grad: M-14, F-0

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(e)

Pending

Resumé Available—No

Career Clinics—Yes

Contact—Placement Director

Ph. (704) 327-9124

Durham Technical Institute

1637 Lawson Street

Durham, North Carolina 27701

General—

enrol: M-95, F-3

grad: M-12, F-1

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(g)

Resumé Available—No

Career Clinics—No

Contact—Business Chairman

2927 Chapel Hill Road

Durham, North Carolina

Ph. (919) 596-8295

Forsyth Technical Institute
2100 Silas Creek Parkway
Winston-Salem, North Carolina
27103

General—
enrol: M-80, F-8
grad: M-30, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—Yes
Contact—Director of
Student Personnel
Ph. (919) 723-0377

Guilford Technical Institute
Post Office Box 309
Jamestown, North Carolina 27282

General—
enrol: M-65, F-60
grad: M-15, F-7
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of
Student Personnel
Ph. (919) 272-5780

Pitt Technical Institute
Post Office Box 97
Greenville, North Carolina 27834

General—
enrol: M-42, F-3
grad: M-8, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Director of
Student Personnel
Ph. (919) 756-3130

Randolph Technical Institute
Drawer 1009
Asheboro, North Carolina 27203

Agriculture-Business
Management—
enrol: M-15, F-0
grad: M-6, F-0

Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of
Student Personnel
Ph. (919) 629-1471

Rockingham Community College
Wentworth, North Carolina 27375

General—
enrol: M-60, F-10
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—Yes
Contact—Head of Business Dept.
Ph. (919) 342-2336

Surry Community College
Box 304
Dobson, North Carolina 27017

General—
enrol: M-63, F-12
grad: M-10, F-0
Agriculture-Business
Management—
enrol: M-23, F-2
grad: M-5, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—
Technical-Vocational Director
Ph. (919) 386-4955

Technical Institute of Alamance
411 Camp Road
Burlington, North Carolina 27215

General—
enrol: M-127, F-46
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of
Student Personnel
Ph. (919) 226-6307

Wayne Community College
Drawer 1878
Goldsboro, North Carolina 27530

General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Dean of Students
Ph. (919) 735-5151

Western Piedmont Community College

South Green Street
Morganton, North Carolina 28655
General—

enrol: M-52, F-19
grad: M-10, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—No
Career Clinics—Yes
Contact—
Chairman, Business Department
Ph. (704) 437-8688

NORTH DAKOTA

Lake Region Junior College
Devils Lake, North Dakota 58301

General—
enrol: M-22, F-0
grad: M-7, F-0
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Distributive Education
Coordinator
Ph. (701) 662-4951

North Dakota State School of Science
Wahpeton, North Dakota 58075

General—
enrol: M-25, F-0
grad: M-10, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending

Resumé Available—Yes
Career Clinics—Yes
Contact—
Director, Business School
Ph. (701) 642-6671

University of North Dakota
(Williston Center)
University Avenue
Williston, North Dakota 58801

General—
enrol: M-34, F-7
grad: M-11, F-3
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Distributive Education
Supervisor
Ph. (701) 572-6097

OHIO

Central State University
College of Business Administration
Wilberforce, Ohio 45384

General—
enrol: M-400, F-200
grad: M-22, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Instructor, Marketing and
Economics
Ph. (513) 372-9261, Ext. 333

Cincinnati Cooperative School of
Technology
3520 Central Parkway
Cincinnati, Ohio 45223

General—
enrol: M-59, F-5
grad: M-14, F-1
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Sales/Marketing Coordinator
Ph. (513) 681-3320

Cuyahoga Community College

626 Huron Road
Cleveland, Ohio 44115

General—

enrol: M-74, F-6

grad: M-28, F-2

Food Service Management—

enrol: M-15, F-5

grad: M-7, F-3

Hotel/Motel Management—

enrol: N. A.

grad: New Program

Cooperative Training Required—

Optional

Associate Degree Program—Yes**Accreditation or Approval—(c)**

Pending

Resumé Available—Yes**Career Clinics—Yes****Contact—Coordinator of Marketing**

Ph. (216) 241-1556

Dayton Technology Center

118 East First Street

Dayton, Ohio 45402

General—

enrol: M-17, F-5

grad: M-5, F-2

Cooperative Training Required—

Yes

Associate Degree Program—No**Accreditation or Approval—(g)****Resumé Available—Yes****Career Clinics—No****Contact—**

Retail Management Coordinator

Ph. (513) 222-6202

Dyke College

1375 East Sixth Street

Cleveland, Ohio 44114

General—

enrol: M-30, F-10

grad: M-12, F-3

Department Store Merchandising—

enrol: M-12, F-10

grad: N. A.

Cooperative Training Required—

Yes

Associate Degree Program—Yes**Accreditation or Approval—(h)****Resumé Available—No****Career Clinics—Yes****Contact—Chairman, Division of**

Marketing

Ph. (216) 696-9000

Lakeland Community College

The Colonial Building

Mentor, Ohio 44060

General—

enrol: M-21, F-6

grad: New Program

Cooperative Training Required—

Yes

Associate Degree Program—Yes**Accreditation or Approval—(g)****Resumé Available—Yes****Career Clinics—Yes****Contact—Director of**

Student Services

Ph. (216) 946-7000

Mansfield School of Technology

218 Marion Avenue

Mansfield, Ohio 44903

General—

enrol: M-21, F-4

grad: M-6, F-1

Cooperative Training Required—

Yes

Associate Degree Program—No**Accreditation or Approval—(g)****Resumé Available—No****Career Clinics—No****Contact—Director**

Ph. (419) 525-1090

Penta Technical College

Oregon Road

Perrysburg, Ohio 43551

General

enrol: M-50, F-5

grad: M-6, F-2

Food Merchandising—

enrol: M-43, F-0

grad: M-20, F-0

Cooperative Training Required—

Yes

Associate Degree Program—Yes**Accreditation or Approval—(g)****Resumé Available—Yes****Career Clinics—Yes****Contact—Chairman**

Distributive Technologies

Ph. (419) 698-1637, Ext. 28

Toledo University

(University Community and

Technical College)

2801 West Bancroft Street

Toledo, Ohio 43606

General—

enrol: M-120, F-80

grad: M-120, F-80

Cooperative Training Required—
Yes
Associate Degree Program—
Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator, Retailing
Ph. (419) 531-5711

University of Akron
(Community and Technical College)
302 East Buchtel Avenue
Akron, Ohio 44304
General—
enrol: M-110, F-125
grad: M-27, F-20
Traffic and Transportation—
enrol: M-50, F-6
grad: M-12, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Placement
Ph. (216) 762-2441, Ext. 561

University of Dayton
Dayton, Ohio 45409
General—
enrol: M-15, F-5
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Department of
Marketing
Ph. (513) 461-5500, Ext. 249

OREGON

Mount Hood Community College
26000 S. E. Stark Street
Gresham, Oregon 97030
General—
enrol: M-35, F-1
grad: M-5, F-0
Real Estate—
enrol: M-14, F-8
grad: N. A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes

Accreditation or Approval—(d)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Division Chairman
Business Education
Ph. (503) 665-1131

Portland Community College
049 S. W. Porter Street
Portland, Oregon 97201
General—
enrol: M-65, F-43
grad: M-25, F-10
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—
Work Experience Coordinator
Ph. (503) 224-3040, Ext. 76

Sales Training of Portland, Inc.
2104 S. W. Fifth
Portland, Oregon 97201
General—
enrol: M-182, F-7
grad: M-55, F-5
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Placement Director
Ph. (503) 224-6473

Southwestern Oregon
Community College, Empire Campus
Coos Bay, Oregon 97420
General—
enrol: M-19, F-17
grad: N. A.
Real Estate—
enrol: M-20, F-0
grad: M-20, F-0
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(d)
Resumé Available—No
Career Clinics—Yes
Contact—Division Chairman
Ph. (503) 888-3234

Treasure Valley Community College
650 College Boulevard
Ontario, Oregon 97914

General—
enrol: M-19, F-3
grad: M-10, F-2
Automotive Parts Management—
enrol: M-20, F-0
grad: M-20, F-0
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator of
Vocational-Technical Education
Ph. (503) 889-6493

PENNSYLVANIA

Bucks County Community College
Swamp Road
Newton, Pennsylvania 18940

General—
enrol: M-160, F-36
grad: M-45, F-11
Hotel/Motel-Restaurant
Management—
enrol: M-10, F-3
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Contact—Placement Office
Ph. (215) WO8-4261

Butler County Community College
College Drive, Oak Hills
Butler, Pennsylvania 16001

General—
enrol: M-23, F-3
grad: New Program
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Administrative Dean
Ph. (412) 287-6724, Ext. 1

**Charles Morris Price School of
Advertising and Journalism**
1319 Locust Street
Philadelphia, Pennsylvania 19107
Advertising—

enrol: M-215, F-95
grad: M-70, F-30
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—Dean
Ph. (215) KI5-0696

**Community College of Allegheny
County, (Allegheny Campus)**
808 Ridge Avenue
Pittsburgh, Pennsylvania 15212

General—
enrol: M-25, F-10
grad: M-15, F-8
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Marketing Instructor
Ph. (412) 321-0192

Earl Wheeler Success Schools
Penn-Sheraton Hotel
Pittsburgh, Pennsylvania 15219

General—
enrol: M-0, F-130
grad: M-0, F-85
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director, Merchandising
and Retailing School
Ph. (412) 391-2805

Educational Institute of Pittsburgh
212 Ninth Street
Pittsburgh, Pennsylvania 15222

General—
enrol: M-90, F-40
grad: M-35, F-25
Cooperative Training Required—No

Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (412) 471-3942

Harcum Junior College
Montgomery Avenue
Bryn Mawr, Pennsylvania 19010
General—
enrol: M-0, F-130
grad: M-0, F-55
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Program Director
Ph. (215) LA5-4100

Harrisburg Area Community College
3300 Cameron Street Road
Harrisburg, Pennsylvania 17110
General—
enrol: M-61, F-21
grad: M-15, F-7
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Division Chairman
Ph. (717) 236-9533

Keystone Junior College
LaPlume, Pennsylvania 18440
General—
enrol: M-90, F-58
grad: M-33, F-28
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Guidance Department
Ph. (717) 945-4401

Lehigh County Community College
Fifth and Hamilton Streets
Allentown, Pennsylvania 18101
General—
enrol: M-44, F-17
grad: New Program

Food Service Management—
enrol: M-9, F-3
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—
Yes
Accreditation or Approval—(b)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Dean of Student Affairs
Ph. (215) 437-9667, Ext. 30

Peirce Junior College
1420 Pine Street
Philadelphia, Pennsylvania 19102
General—
enrol: M-98, F-64
grad: M-52, F-28
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Placement Director
Ph. (215) KI5-6400

Pennsylvania State University
(Behrend Campus), Station Road
Erie, Pennsylvania 16510
General—
enrol: M-50, F-5
grad: M-23, F-1
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Assistant Director
Academic Affairs
Ph. (814) 899-3101

Pennsylvania State University
(Schuylkill Campus), State Highway
Schuylkill Haven, Pennsylvania
17972
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No

Career Clinics—No
Contact—Guidance Counselor
Ph. (717) 385-4500

**Pennsylvania State University
(Shenango Valley Campus)**
South Water Avenue and Ohio St.
Sharon, Pennsylvania 16146

General—
enrol: N. A.
grad: M-19, F-3
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Dean of Student Affairs
Ph. (412) 346-3527

**Pioneer Business and
Industrial Institute, Inc.**
615-625 South Broad Street
Philadelphia, Pennsylvania 19147

General—
enrol: M-8, F-3
grad: M-8, F-3
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Business Education
Ph. (215) 735-2935

Robert Morris Junior College
610 Fifth Avenue
Pittsburgh, Pennsylvania 15219

General—
enrol: M-595, F-50
grad: M-114, F-3
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—Yes
Contact—Placement Department
Ph. (412) 471-3920, Ext. 34

Saint Joseph's College
(Academy of Food Marketing)
54th and City Line Avenue
Philadelphia, Pennsylvania 19131
Food Merchandising—
enrol: M-95, F-5
grad: M-15, F-0

Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Director
Ph. (215) TR8-6000

York Junior College
Country Club Road
York, Pennsylvania 17405

General—
enrol: M-154, F-7
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—Admissions Officer
Ph. (717) 843-8891

RHODE ISLAND

**Johnson and Wales Junior College
of Business, Abbott Park Place**
Providence, Rhode Island 02903

General—
enrol: M-244, F-84
grad: M-170, F-27
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Retail Management
Ph. (401) 331-3915, Ext. 53

Rhode Island Junior College
199 Promenade Street
Providence, Rhode Island 02908

Department Store Merchandising—
enrol: M-11, F-7
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Coordinator
Retail Management
Ph. (401) 331-5500, Ext. 37

SOUTH CAROLINA

Columbia Commercial College
1234 Hampton
Columbia, South Carolina 29201

General—

enrol: M-27, F-39

grad: M-0, F-2

Traffic and Transportation—

enrol: N. A.

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—No

Accreditation or Approval—(h)

Resumé Available—Yes

Career Clinics—No

Contact—Employment Manager

Ph. (803) 253-6479

South Carolina Trade Schools
West Columbia, South Carolina
29169

General—

enrol: M-14, F-6

grad: M-14, F-6

Cooperative Training Required—

Yes

Associate Degree Program—No

Accreditation or Approval—(g)

Resumé Available—Yes

Career Clinics—Yes

Contact—Coordinator of Marketing

Ph. (803) 794-1717

University of South Carolina
(Coastal Carolina
Regional Campus)
Conway, South Carolina 29526

General—

enrol: M-9, F-0

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(e)

Resumé Available—No

Career Clinics—Yes

Contact—Marketing Instructor

Ph. (803) 347-3161

University of South Carolina
(Florence Campus), Marion Highway
Florence, South Carolina 29501

General—

enrol: M-32, F-17

grad: M-9, F-2

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(e)

Resumé Available—Yes

Career Clinics—No

Contact—Assistant

Administrative Director

Ph. (803) 662-8751

TENNESSEE

Jackson State Community College
Highway 70

Jackson, Tennessee 38301

General—

enrol: M-19, F-0

grad: New Program

Cooperative Training Required—

Yes

Associate Degree Program—Yes

Accreditation or Approval—(e)

Pending

Resumé Available—No

Career Clinics—No

Contact—Marketing and

Distribution Coordinator

Ph. (901) 424-3520, Ext. 175

TEXAS

Amarillo College, Box 447

Amarillo, Texas 79105

General—

enrol: M-3, F-1

grad: N. A.

Cooperative Training Required—

Yes

Associate Degree Program—Yes

Accreditation or Approval—(e)

Resumé Available—Yes

Career Clinics—No

Contact—Dean

Vocational-Technical Programs

Ph. (806) 376-5641

Central Texas College
P. O. Box 848, Highway 190
Killeen, Texas 76541

General—

enrol: N. A.

grad: N. A.

Cooperative Training Required—

Yes

Associate Degree Program—Yes

Accreditation or Approval—(n)

Resumé Available—Yes

Career Clinics—No

Contact—Director
Mid-Management Program
Ph. (817) LA6-1211

Grayson County College
Perrin Field Road, P. O. Box 979
Denison, Texas 75020

General—
enrol: M-26, F-0
grad: M-9, F-0
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—Yes
Contact—Placement Officer
Ph. (214) 893-6316

James Connally Technical Institute
Waco, Texas 76705

Building Material Management—
enrol: M-30, F-0
grad: M-7, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Senior Instructor
Ph. (817) SW9-2132

Lee College
Baytown, Texas 77520

General—
enrol: M-14, F-6
grad: M-5, F-3
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—Yes
Contact—
Mid-Management Instructor
Ph. (713) 583-5611, Ext. 320

Odessa College
Post Office Box 3752
Odessa, Texas 79760

General—
enrol: M-50, F-25
grad: M-25, F-20

Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—Yes
Contact—Dean of
Technical-Vocational Education
Ph. (915) FE7-5381

San Antonio College
1300 San Pedro
San Antonio, Texas 78212

General—
enrol: M-41, F-16
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—Yes
Contact—College Coordinator
Ph. (512) PE4-5381

San Jacinto College
8060 Spencer Highway
Pasadena, Texas 77505

General—
enrol: M-21, F-9
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—No
Contact—
Mid-Management Coordinator
Ph. (713) GR9-1501, Ext. 70

Southwestern Union College
Keene, Texas 76059

General—
enrol: M-6, F-0
grad: N. A.
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—Yes
Contact—Chairman
Business Administration Dept.
Ph. (817) 645-4004

Tarrant County Junior College
 5301 Campus Drive
 Fort Worth, Texas 76119
 General—
 enrol: M-28, F-2
 grad: New Program
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—No
 Career Clinics—No
 Contact—Coordinator
 Ph. (817) 534-4861, Ext. 323

UTAH

Stevens Henager College
 2644 Washington Boulevard
 Ogden, Utah 84401
 General—
 enrol: M-69, F-13
 grad: M-69, F-13
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(h)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Director
 Ph. (801) 374-7791

Utah Technical College at Provo
 1395 North 150 East Box 1009
 Provo, Utah 84601
 General—
 enrol: M-9, F-8
 grad: New Program
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—No
 Career Clinics—Yes
 Contact—Chairman
 Marketing Department
 Ph. (801) 373-7890

VERMONT

Green Mountain College
 College Street
 Poultney, Vermont 05764
 General—
 enrol: M-0, F-104
 grad: M-0, F-40
 Cooperative Training Required—No
 Associate Degree Program—Yes

Accreditation or Approval—(a)
 Resumé Available—No
 Career Clinics—No
 Contact—Chairman
 Department of Retailing
 Ph. (802) 287-9313

VIRGINIA

Averett College
 West Main Street
 Danville, Virginia 24541
 General—
 enrol: M-85, F-0
 grad: M-42, F-0
 Cooperative Training Required—
 Yes
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Resumé Available—Yes
 Career Clinics—No
 Contact—Department of
 Merchandising
 Ph. (703) 793-7811, Ext. 50

Blue Ridge Community College
 Post Office Box 80
 Weyers Cave, Virginia 24486
 General—
 enrol: M-40, F-5
 grad: New Program
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Pending
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Director of Occupational
 and Technical Programs
 Ph. (703) 234-2461, Ext. 22

Dabney S. Lancaster
 Community College, P. O. Box 530
 Clifton Forge, Virginia 24422
 General—
 enrol: M-88, F-32
 grad: N. A.
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(e)
 Pending
 Resumé Available—Yes
 Contact—Director of
 Student Services
 Ph. (703) 862-4246

Northern Virginia Community College
8333 Little River Turnpike
Annandale, Virginia 22003

General—

enrol: M-20, F-12

grad: New Program

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(e)

Resumé Available—No

Career Clinics—No

Contact—Director

Distributive Technology

Ph. (703) 280-5500

**Richard Bland College of the College
of William and Mary**
Petersburg, Virginia 23803

General—

enrol: M-18, F-5

grad: M-10, F-2

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(e)

Resumé Available—No

Career Clinics—Yes

Contact—Head, Distributive

Education Department

Ph. (703) 732-0111

Richmond Professional Institute
901 West Franklin Street
Richmond, Virginia 23220

General—

enrol: N. A.

grad: N. A.

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(e)

Resumé Available—No

Career Clinics—No

Contact—Chairman

Faculty Committee

Ph. (703) 358-7061

Wytheville Community College
275 South Fourth Street
Wytheville, Virginia 24382

General—

enrol: M-70, F-10

grad: M-20, F-5

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(e)

Resumé Available—No

Career Clinics—No

Contact—Director of Instruction

Ph. (703) 228-2121

WASHINGTON

Big Bend Community College
(North Campus)

Building 301, 8th Avenue

Moses Lake, Washington 98837

General—

enrol: M-8, F-0

grad: M-1, F-0

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(d)

Resumé Available—Yes

Career Clinics—No

Contact—Department Head

Mid-Management

Ph. (509) RO5-7821

Centralia College

Centralia, Washington 98531

General—

enrol: M-24, F-1

grad: M-10, F-0

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(d)

Resumé Available—No

Career Clinics—No

Contact—Management Training

Coordinator

Ph. (206) 736-9391

Clark College

7800 East McLaughlin Boulevard

Vancouver, Washington 98661

General—

enrol: M-12, F-0

grad: N. A.

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(d)

Resumé Available—Yes

Career Clinics—No

Contact—Placement Service

Ph. (206) 694-6521

Clover Park Community College
11304 Bridgeport Way
Lakewood Center, Washington
98499

General—

enrol: M-20, F-2

grad: New Program

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(g)

Resumé Available—No

Contact—Instructor

Mid-Management

Ph. (206) JU8-3623

Columbia Basin Junior College

2600 North Chase

Pasco, Washington 99301

General—

enrol: M-32, F-2

grad: M-9, F-0

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(d)

Resumé Available—No

Career Clinics—Yes

Contact—

Mid-Management Department

Ph. (509) 547-0511, Ext. 292

Edmonds Community College

23200 100th West

Edmonds, Washington 98020

General—

enrol: M-28, F-4

grad: M-3, F-0

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(d)

Resumé Available—Yes

Career Clinics—Yes

Contact—

Mid-Management Coordinator

Ph. (206) PR6-3167

Green River Community College

12401 Southeast 320th Street

Auburn, Washington 98002

General—

enrol: M-58, F-3

grad: N. A.

Cooperative Training Required—
Yes

Associate Degree Program—Yes

Accreditation or Approval—(d)

Pending

Resumé Available—Yes

Contact—Dean of Instruction

Ph. (206) TE3-9111

Highline Community College

240th Street, S. W. and

Pacific Highway South

Midway, Washington 98031

General—

enrol: M-80, F-10

grad: M-15, F-1

Air Transportation—

enrol: M-20, F-10

grad: New Program

Cooperative Training Required—
Optional

Associate Degree Program—Yes

Accreditation or Approval—(d)

Resumé Available—No

Career Clinics—Yes

Contact—Coordinator

Mid-Management Program

Ph. (206) TR8-3710

Olympia Vocational-Technical

Institute, 317 East Fourth

Olympia, Washington 98502

General—

enrol: M-1, F-11

grad: N. A.

Cooperative Training Required—
Yes

Associate Degree Program—No

Accreditation or Approval—(g)

Resumé Available—No

Career Clinics—No

Contact—Adult Basic Retailing

Ph. (206) 943-3662

Renton Vocational-Technical Institute

3000 Fourth Avenue, North

Renton, Washington 98055

General—

enrol: M-8, F-4

grad: M-4, F-2

Food Service Management—

enrol: M-16, F-3

grad: M-4, F-1

Cooperative Training Required—
Yes

Associate Degree Program—No

Accreditation or Approval—(g)

Resumé Available—Yes
Career Clinics—Yes
Contact—Management
Development Coordinator
Ph. (206) BA6-7450

Shoreline Community College
16101 Greenwood Avenue, North
Seattle, Washington 98133

General—
enrol: M-40, F-12
grad: M-12, F-3
Fashion Merchandising—
enrol: M-0, F-14
grad: N. A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—No
Career Clinics—No
Contact—
Mid-Management Coordinator
Ph. (206) LI6-4101

Spokane Community College
West 3410 Fort Wright Drive
Spokane, Washington 99204

General—
enrol: M-172, F-13
grad: M-30, F-5
Hotel/Motel Management—
enrol: M-19, F-1
grad: M-11, F-1
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—Yes
Career Clinics—No
Contact—Supervisor, Department of
Business
Ph. (509) 326-1451, Ext. 248

Walla Walla Community College
Park Street
Walla Walla, Washington 99362

General—
enrol: M-28, F-2
grad: M-20, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—
Mid-Management Coordinator
Ph. (509) JA5-4066

Yakima Valley College
16th Avenue and Nob Hill Boulevard
Yakima, Washington 98901

General—
enrol: M-82, F-29
grad: M-16, F-4
Real Estate—
enrol: M-35, F-2
grad: M-35, F-2
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—No
Career Clinics—Yes
Contact—Management Coordinator
Ph. (509) 453-0356

WEST VIRGINIA

Marshall University
Fourth Avenue at Sixteenth Street
Huntington, West Virginia 25701

General—
enrol: M-3, F-10
grad: N. A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Placement
Ph. (304) 523-3411, Ext. 318

West Liberty State College
Division of Business and Economics
West Liberty, West Virginia 26074

General—
enrol: M-128, F-12
grad: M-40, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Division of
Business and Economics
Ph. (304) 336-7232

West Virginia University
(Parkersburg Center)
3108 Emerson Avenue
Parkersburg, West Virginia 26101

General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—Yes

Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Director, Associate in
Applied Science Degree Programs
Ph. (314) 485-7961

WISCONSIN

**Area Vocational, Technical and
Adult Education (District No. 4)**
211 North Carroll Street
Madison, Wisconsin 53703

General—

enrol: M-104, F-1

grad: M-40, F-1

Fashion Merchandising—

enrol: M-3, F-91

grad: M-0, F-33

Real Estate—

enrol: M-4, F-0

grad: N. A.

Petroleum Marketing—

enrol: N. A.

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(c)

Pending

Resumé Available—Yes

Career Clinics—No

Contact—Associate Chairman

Marketing

Ph. (608) 257-6711

Coleman Technical Institute
Sixth Street Vine to Pine
La Crosse, Wisconsin 54601

General—

enrol: M-52, F-2

grad: M-6, F-0

Fashion Merchandising—

enrol: M-0, F-8

grad: M-0, F-1

Food Merchandising—

enrol: M-5, F-0

grad: M-5, F-0

Wholesale Marketing—

enrol: M-4, F-0

grad: M-4, F-0

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(c)

Pending

Resumé Available—Yes

Career Clinics—No

Contact—Coordinator of Marketing

Ph. (608) 782-6238

**Eau Claire Vocational, Technical and
Adult School**

620 West Clairemont Avenue

Eau Claire, Wisconsin 54701

General—

enrol: M-59, F-2

grad: M-18, F-1

Agriculture-Business

Management—

enrol: M-10, F-0

grad: N. A.

Cooperative Training Required—

Optional

Associate Degree Program—Yes

Accreditation or Approval—(g)

Resumé Available—Yes

Career Clinics—No

Contact—Registrar

Ph. (715) TE4-3171

Fond du Lac Technical Institute

805 East Johnson Street

Fond du Lac, Wisconsin 54935

General—

enrol: M-40, F-1

grad: M-13, F-0

Fashion Merchandising—

enrol: M-0, F-6

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(g)

Resumé Available—Yes

Career Clinics—Yes

Contact—Marketing Coordinator

Ph. (414) 922-3190

**Green Bay Area Vocational
Technical and Adult School**
(District No. 13)

200 South Broadway

Green Bay, Wisconsin 54303

General—

enrol: M-58, F-2

grad: M-21, F-2

Fashion Merchandising—

enrol: M-0, F-28

grad: M-0, F-2

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(g)

Resumé Available—Yes

Career Clinics—Yes

Contact—Coordinator

Marketing Department

Ph. (414) 432-8641

Janesville Vocational, Technical and Adult School

527 South Franklin Street
Janesville, Wisconsin 53545

General—

enrol: M-19, F-4

grad: M-3, F-0

Fashion Merchandising—

enrol: M-0, F-4

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—No

Accreditation or Approval—(g)

Resumé Available—Yes

Career Clinics—Yes

Contact—Director

Ph. (414) 752-9051

Kenosha Technical Institute

3520-30th Avenue

Kenosha, Wisconsin 53140

General—

enrol: M-104, F-16

grad: M-47, F-14

Fashion Merchandising—

enrol: M-0, F-29

grad: M-0, F-12

Industrial Marketing—

enrol: M-44, F-0

grad: M-20, F-0

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(c)

Pending

Resumé Available—Yes

Career Clinics—Yes

Contact—

Business Education Coordinator

Ph. (414) 658-4371

Manitowoc Technical Institute

1400 Clark Street

Manitowoc, Wisconsin 54220

General—

enrol: M-26, F-4

grad: M-26, F-4

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(g)

Resumé Available—Yes

Career Clinics—No

Contact—Director

Ph. (414) 684-4408

Marathon County Technical Institute

River Drive

Wausau, Wisconsin 54401

General—

enrol: M-79, F-14

grad: M-14, F-3

Credit Management—

enrol: M-37, F-6

grad: M-10, F-3

Agriculture-Business

Management—

enrol: M-16, F-0

grad: M-2, F-0

Petroleum Marketing—

enrol: M-7, F-0

grad: M-4, F-0

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(c)

Pending

Resumé Available—Yes

Career Clinics—Yes

Contact—Director

Student Personnel Service

Ph. (715) 842-2131

Milwaukee Institute of Technology

1015 North Sixth Street

Milwaukee, Wisconsin 53203

General—

enrol: M-148, F-17

grad: M-23, F-0

Traffic and Transportation—

enrol: N. A.

grad: N. A.

Cooperative Training Required—

Yes

Associate Degree Program—Yes

Accreditation or Approval—(c)

Resumé Available—Yes

Career Clinics—Yes

Contact—Placement Counselor

Ph. (414) 271-4341

Oshkosh Technical Institute

228 Algoma Boulevard

Oshkosh, Wisconsin 54901

General—

enrol: M-42, F-2

grad: M-8, F-0

Petroleum Marketing—

enrol: M-1, F-0

grad: N. A.

Cooperative Training Required—No

Associate Degree Program—Yes

Accreditation or Approval—(g)

Resumé Available—Yes

Career Clinics—No

Contact—Student Service

Supervisor

Ph. (414) 235-7780

Racine Technical Institute
 620 Lake Street
 Racine, Wisconsin 53403
 General—
 enrol: M-95, F-4
 grad: M-40, F-3
 Fashion Merchandising—
 enrol: M-2, F-18
 grad: N. A.
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—
 Head, Marketing Department
 Ph. (414) 632-1251

**Rice Lake School of Vocational,
 Technical and Adult Education**
 34 South Wilson
 Rice Lake, Wisconsin 54868
 General—
 enrol: M-12, F-1
 grad: M-3, F-1
 Cooperative Training Required—No
 Associate Degree Program—No
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—No
 Contact—Marketing Department
 Coordinator
 Ph. (715) 234-2777

**School of Vocational, Technical and
 Adult Education**
 105 East Kimball Street
 Appleton, Wisconsin 54911
 General—
 enrol: M-21, F-1
 grad: M-6, F-0
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—No
 Career Clinics—Yes
 Contact—Distributive Education
 Coordinator
 Ph. (414) 739-5325

**Superior Vocational, Technical and
 Adult School, 805 Belknap**
 Superior, Wisconsin 54880
 General—
 enrol: M-4, F-1
 grad: New Program
 Cooperative Training Required—No

Associate Degree Program—No
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—No
 Contact—Teacher-Coordinator
 Ph. (715) 394-6601

**West Allis School of Vocational,
 Technical and Adult Education**
 1216 South 71st Street
 West Allis, Wisconsin 53214
 General—
 enrol: M-5, F-2
 grad: N. A.
 Cooperative Training Required—No
 Associate Degree Program—Yes
 Accreditation or Approval—(g)
 Resumé Available—No
 Career Clinics—No
 Contact—Marketing Coordinator
 Ph. (414) 476-3040

**Wisconsin Rapids School of
 Vocational, Technical and
 Adult Education**
 431 Lincoln
 Wisconsin Rapids, Wisconsin 54494
 General—
 enrol: M-17, F-2
 grad: M-6, F-0
 Cooperative Training Required—No
 Associate Degree Program—No
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—No
 Contact—
 Student Personnel Coordinator
 Ph. (715) 423-5650

WYOMING

Central Wyoming College
 Post Office Box BD
 Riverton, Wyoming 82501
 General—
 enrol: M-4, F-4
 grad: M-4, F-4
 Agriculture-Business
 Management—
 enrol: M-2, F-0
 grad: M-2, F-0
 Cooperative Training Required—No
 Associate Degree Program—No
 Accreditation or Approval—(g)
 Resumé Available—Yes
 Career Clinics—Yes
 Contact—Dean of Applied Science
 Ph. (307) 856-9291

GUIDE TO SPECIALIZED PROGRAMS

Advertising

Charles Morris Price School of Advertising and Journalism, Philadelphia, Pennsylvania.
New York Institute of Advertising, New York, New York.

Agriculture—Business Management

Alexandria Area Technical School, Alexandria, Minnesota.
Canby Area Vocational-Technical School, Canby, Minnesota.
Central Nebraska Tech, Hastings, Nebraska.
Central Wyoming College, Riverton, Wyoming.
College of Southern Idaho, Twin Falls, Idaho.
Eastern Iowa Community College (Muscatine Campus), Muscatine, Iowa.
Eau Claire Vocational, Technical and Adult School, Eau Claire, Wisconsin.
Iowa Central Community College, Fort Dodge, Iowa.
Marathon County Technical Institute, Wausau, Wisconsin.
Parkland College, Champaign, Illinois.
Randolph Technical Institute, Asheboro, North Carolina.
Surry Community College, Dobson, North Carolina.
Willmar Area Vocational-Technical School, Willmar, Minnesota.

Air Transportation

Highline Community College, Midway, Washington.

Airport Management

Cochise College, Douglas, Arizona.

Auto Marketing

Northwood Institute, Midland, Michigan.

Automotive Parts Management

Treasure Valley Community College, Ontario, Oregon.

Banking and Finance

Saint Johns River Junior College, Palatka, Florida.
Saint Petersburg Junior College (Clearwater Campus), Clearwater, Florida.

Building Material Management

James Connally Technical Institute, Waco, Texas.
Northeast Area One Vocational-Technical School, Calmar, Iowa.

Credit Management

Marathon County Technical Institute, Wausau, Wisconsin.

Department Store Marketing

Dyke College, Cleveland, Ohio.
Ellsworth Community College, Iowa Falls, Iowa.
Majorie Webster Junior College, Washington, D. C.
Rhode Island Junior College, Providence, Rhode Island.

Escrow

Long Beach City College, Long Beach, California.
Santa Monica City College, Santa Monica, California.

Fashion Merchandising

Alexandria Area Technical School, Alexandria, Minnesota.
Area Vocational, Technical and Adult Education, Madison, Wisconsin.
Boise College, Boise, Idaho.
Centenary College for Women, Hackettstown, New Jersey.
Coleman Technical Institute, La Crosse, Wisconsin.
Ellsworth Community College, Iowa Falls, Iowa.
Essex Agricultural and Technical Institute, Haverhill, Massachusetts.
Fashion Institute of Technology, New York, New York.
Fond du Lac Technical Institute, Fond du Lac, Wisconsin.
Green Bay Vocational, Technical and Adult School, Green Bay, Wisconsin.
Janesville Vocational, Technical and Adult School, Janesville, Wisconsin.
Kenosha Technical Institute, Kenosha, Wisconsin.
Laboratory Institute of Merchandising, New York, New York.
Long Beach City College, Long Beach, California.
Los Angeles Harbor College, Wilmington, California.
North Hennepin State Junior College, Osseo, Minnesota.
Patricia Stevens Finishing School, Inc., Detroit, Michigan.

Pipestone Area Vocational School, Pipestone, Minnesota.
Racine Technical Institute, Racine, Wisconsin.
Shoreline Community College, Seattle, Washington.

Floresty

Area Ten Community College, Cedar Rapids, Iowa.
City College of San Francisco, San Francisco, California.
Essex Agricultural and Technical Institute, Haverhill, Massachusetts.

Food Merchandising

Coleman Technical Institute, La Crosse, Wisconsin.
Cornell University, Ithaca, New York.
Essex Agricultural and Technical Institute, Haverhill, Massachusetts.
Iowa Central Community College, Fort Dodge, Iowa.
Jefferson State Junior College, Birmingham, Alabama.
Long Beach City College, Long Beach, California.
Manhattan Area Vocational-Technical School, Manhattan, Kansas.
North Hennepin State Junior College, Osseo, Minnesota.
Penta Technical College, Perrysburg, Ohio.
Pipestone Area Vocational School, Pipestone, Minnesota.
Rochester Institute of Technology, Rochester, New York.
Saint Joseph's College, Philadelphia, Pennsylvania.
University of Delaware, Newark, Delaware.
Western Michigan University, Kalamazoo, Michigan.

Food Service Management

Bakersfield College, Bakersfield, California.
Cuyahoga Community College, Cleveland, Ohio.
Forest Park Community College, St. Louis, Missouri.
Junior College of Broward County, Fort Lauderdale, Florida.
Lehigh County Community College, Allentown, Pennsylvania.
Northwood Institute, Midland, Michigan.
Oakland Community College, Auburn Heights, Michigan.
Renton Vocational-Technical Institute, Renton, Washington.
Thompson School of Applied Science, Durham, New Hampshire.
Westchester Community College, Valhalla, New York.

Hardware Marketing

Area XV Community College, Ottumwa, Iowa.
Hutchinson Community Junior College, Hutchinson, Kansas.

Home Furnishings Merchandising

Area Ten Community College, Cedar Rapids, Iowa.
Jefferson State Junior College, Birmingham, Alabama.
Little Rock Vocational School, Little Rock, Arkansas.
Long Beach City College, Long Beach, California.
Los Angeles Harbor College, Wilmington, California.

Hotel-Motel Management

Area XV Community College, Ottumwa, Iowa.
Cochise College, Douglas, Arizona.
Cuyahoga Community College, Cleveland, Ohio.
Jefferson Parish Vocational-Technical School, Metairie, Louisiana.
Jefferson State Junior College, Birmingham, Alabama.
Junior College of Broward County, Fort Lauderdale, Florida.
Manchester Community College, Manchester, Connecticut.
Meridian Junior College, Meridian, Mississippi.
Northwood Institute, Midland, Michigan.
Spokane Community College, Spokane, Washington.

Hotel-Motel-Restaurant Management

Bucks County Community College, Newton, Pennsylvania.
Crowder College, Neosho, Missouri.
Laytona Beach Junior College, Daytona Beach, Florida.
Forest Park Community College, St. Louis, Missouri.
Lansing Community College, Lansing, Michigan.
Palm Beach Junior College, Lake Worth, Florida.

Industrial Marketing

Kenosha Technical Institute, Kenosha, Wisconsin.

Insurance

Jefferson State Junior College, Birmingham, Alabama.
Lansing Community College, Lansing, Michigan.
Saint Petersburg Junior College (Clearwater Campus), Clearwater, Florida.

Interior Design and Sales

Alexandria Area Technical School, Alexandria, Minnesota.

Lumberyard Sales and Management

Northwest Kansas Area Vocational-Technical School, Goodland, Kansas.

Nursery Marketing

Area Ten Community College, Cedar Rapids, Iowa.

Petroleum Marketing

Area Vocational, Technical and Adult Education, Madison, Wisconsin

Central Nebraska Tech, Hastings, Nebraska.

Ellsworth Community College, Iowa Falls, Iowa.

Manhattan Area Vocational-Technical School, Manhattan, Kansas.

Marathon County Technical Institute, Wausau, Wisconsin.

Oshkosh Technical Institute, Oshkosh, Wisconsin.

Western Michigan University, Kalamazoo, Michigan.

Real Estate

Area Vocational, Technical and Adult School, Madison, Wisconsin.

Borough of Manhattan Community College, New York, New York.

Business Management and Marketing Institute, Detroit, Michigan.

Davenport College, Grand Rapids, Michigan.

Lansing Community College, Lansing, Michigan.

Long Beach City College, Long Beach, California.

Mount Hood Community College, Gresham, Oregon.

North Hennepin State Junior College, Osseo, Minnesota.

Santa Barbara City College, Santa Barbara, California.

Santa Monica City College, Santa Monica, California.

Southwestern Oregon Community College, Coos Bay, Oregon.

Yakima Valley College, Yakima, Washington.

Traffic and Transportation

Catawba Valley Technical Institute, Hickory, North Carolina

Columbia Commercial College, Columbia, South Carolina.

Davenport College, Grand Rapids, Michigan.

Hudson Valley Community College, Troy, New York.

Lansing Community College, Lansing, Michigan.

Milwaukee Institute of Technology, Milwaukee, Wisconsin.

University of Akron, Akron, Ohio.

Travel and Recreation Management

Mesa Junior College, Grand Junction, Colorado.

Wholesale Marketing

Coleman Technical Institute, La Crosse, Wisconsin.